



**ACT**

LEADING TREASURY  
PROFESSIONALS

CONNECTING MINDS

# SUPPLY CHAIN FINANCE: REALISING THE POTENTIAL

“Thorough overview of a complex subject. Well-presented and clearly set out the opportunities to improve supplier finance”

**Mike Verrier**  
Group Treasurer  
**Wolseley**

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## ACT BREAKFAST BRIEFING

**Tuesday 17 June**  
30 Euston Square,  
London

Sponsored by



Official publication

**The Treasurer**

## 08.00 Registration and breakfast

## 08.30 Chair's opening remarks

**Colin Tyler**, Chief Executive, **ACT**

## 08.35 The importance of supply chain finance

- from niche to mainstream: a look at the growing importance of supply chain finance
- Santander's commitment to SCF

**Ana Botín**, Chief Executive Officer, **Santander UK**

## 08.50 The government perspective

- a view of the economy and current environment for SCF
- SCF as an attractive and sustainable funding alternative

**Lex Greensill**, Crown Representative and Senior Advisor, **HM Cabinet Office**

## 09.10 Supply chain finance from A to Z

The corporate perspective

- why SCF?
- implementing a strategy: what the corporate must know
- SCF as a key liquidity driver
- engaging internal stakeholders – treasury, IT, procurement, tax and accounting
- realising the benefits and planning for the future
- criteria to select a supply chain provider

**Robert Gilhooly**, Financial Shared Services Director, **EDF Energy**

**Alastair Russell**, Treasury and Insurance Director, **EDF Energy**

The supplier perspective

- how does it work as a supplier?
- benefits and drawbacks

**David Gallacher**, Finance Director, **Weir Services**

## 09.40 Taking supply chain to the next level: a corporate case study

- the supply chain strategy of a retailer
- injecting liquidity into the SME world
- strengthen your business by supporting the supply chain

**David Niotakis**, UK Treasury Director, **Tesco**

## 10.00 Panel discussion

- balancing the challenges with the rewards
- stakeholder buy-in: establishing a 'win-win' strategy
- understanding the dynamics between treasury and procurement

Chair:

**Colin Tyler**, Chief Executive, **ACT**

The panel:

**Alex Farrugia**, Head of Supply Chain Finance UK, **Santander**

**David Gallacher**, Finance Director, **Weir Services**

**Robert Gilhooly**, Financial Shared Services Director, **EDF Energy**

**David Niotakis**, UK Treasury Director, **Tesco**

## 10.35 Chair's closing remarks

**ACT**

## BRIEFING ORGANISER

The Association of Corporate Treasurers (ACT) sets the benchmark for international treasury excellence.

As the Chartered body for treasury, we lead the profession through our internationally recognised suite of treasury qualifications, by defining standards and championing continuing professional development.

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## OFFICIAL PUBLICATION

Essential reading for European treasurers, The Treasurer provides valuable insight, clear-thinking analysis and focus on the latest developments in financial management.

Written by practitioners for practitioners, The Treasurer delivers comprehensive coverage on all aspects of treasury, risk and corporate finance, including specialist issues from a European perspective.

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## The Treasurer



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## HOW TO BOOK

Book your place online at [treasurers.org/supplychainfinance2014](http://treasurers.org/supplychainfinance2014)

The event is free to attend for all corporate treasury teams.

Please note that places are strictly limited and places will be allocated on a first-to-book basis. The ACT reserves the right to restrict the number of individuals registering from any one organisation to ensure a balanced audience.

Our terms and conditions of booking are available at [treasurers.org/termsandcondition/events](http://treasurers.org/termsandcondition/events)

## ENQUIRIES

E: [events@treasurers.org](mailto:events@treasurers.org) T: +44 (0)20 7847 2589

## GETTING THERE

30 Euston Square, London NW1 2FB  
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## UPCOMING ACT EVENTS AND CONFERENCES

### ACT Europe Conference

26 June 2014, Hilton Düsseldorf, Germany

### ACT Northern Conference

2 July 2014, Crowne Plaza, Leeds

### ACT Middle East Annual Conference

27-28 October, Ritz Carlton DIFC, Dubai

### ACT Annual Dinner

12 November, Grosvenor House Hotel, London

### ACT webinars

ACT webinar: a fresh approach to interest rate risk management  
Thursday 29 May

ACT webinar: the impact of market structural reform  
Tuesday 3 June

ACT webinar: effective credit risk pricing – the applications for treasurers  
Wednesday 11 June

For more information about our events and webinars visit  
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