# **Exam report**

#### **Associate Exam**

With the Exception of Paper I, Accounting Practice and Economics, results were similar to previous diets. Paper I was answered very badly, with the lowest pass rate ever at 39%. The style of the paper is unchanged, and the examiner comments that students were badly prepared.

The pass rate in Paper II, Financial Analysis, was 66%, indicating that the 42% pass rate in the last diet was an aberration. Students answered the statistics questions well, but many had difficulty with question 1 which required them to construct a cash forecast.

Paper IV (Law) had a lower pass rate than previous diets. Students demonstrated poor exam technique, and an inclination to dump all the information they remembered, rather than answer the question.

Paper V (Money Management) was slightly lower than previous results, but unexceptional. The examiner stated ".....there was a clear lack of competence in many candidates in handling more complex calculations involving swap valuations and effective investment returns."

Paper VI results were disappointingly low. Yet again, students were

unable to deduce cash flow, in this case for a DCF calculation.

Paper VIc, answered by CIMA students, achieved 28%, only slightly better than last time. Students do not seem to have heeded all the guidance which both the ACT and CIMA have given – read the manual.

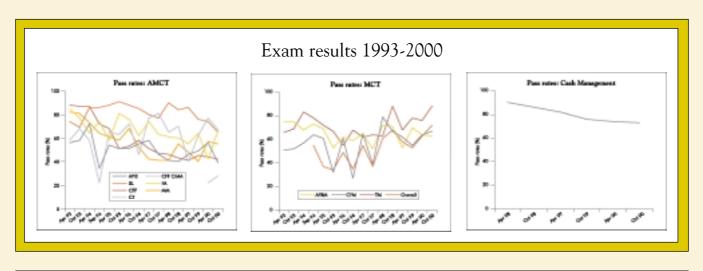
#### **Membership Exam**

Results were comparable to previous diets, although Treasury Management was particularly good. Students found VIIIB more difficult than VIIIA. They had difficulty in valuing debt, and in other questions, offering advice to the founders of an internet start-up and the financing plan for an acquisition. This seems to underline the difficulty students have in applying their learning to practical problems

#### **Cash Management**

The examiners commented on the high quality of scripts. Conversely there were several students who failed because they did not plan their time properly. Students do need to improve on exam technique.

A general point across all papers is that students need to learn how to apply the knowledge they have acquired in their studies. The strength of ACT exams is their relevance to daily business problems.



The Association of Corporate Treasurers wishes to extend its congratulations to the following people who have passed the respective examinations:

## **AMCT Pass**

Philip Aspin ☆ \*
United Utilities plc

Graeme Baber

Kanan Barot

Westdeutsche Landesbank Girozentrale Aashish Hiralal Bhattad

Chase Fleming Asset Management

Robert Breeze HSBC Holdings plc

Russell Brown Northern Rock plc Peter Cannan ☆ Halliburton Inc

Robin Cartwright KPMG

Richard Cartwright Lloyds TSB Bank plc Distinctions Paper 5 \( \triangle \) Paper 6 \( \\* \)

Helen Chappell

Abbey National Treasury Services plc

David Chaumont
Deloitte & Touche

Sean Clancy

Krupaco Finance (UK) Ltd

Stuart Clarke

International Computers Ltd

Sean Connolly

Willis Group

Timothy Coope

Barclays Bank plc

Matthew Cowan

Credit Agricole Indosuez

Peter Douglas

Asahi Glass Fluoropolymers

UK Ltd

Tracy Duggan

Merrill Lynch

Stuart Edmonds

Lloyds TSB Bank plc

Christopher Egan

Richmond Fellowship

Jean Fitzgerald

Bristol - Myers Sqibb

International

Gordon Fraser

JP Morgan

John Gassner

Royal Bank of Scotland plc

Steven George

NatWest Bank plc

Peter Graham

Dyson Ltd

Nicola Heaton-Armstrong

Rohm & Haas UK Ltd

Daniel Grosvenor

Deloitte & Touche

Nicholas Guest

Stagecoach Holdings plc

Ian Hadley

Marsh Ltd

Paul Harvey

NatWest Bank plc

Grant Holbrook

Cinergy Global Trading Ltd

John Hosking ☆

Deutsche Bank

Rachelle Hudson

Bass plc

John Irwin

Primerco SA

Andrew Jones ★

**ING Barings** 

David Kemp 🌣

Diageo plc

Sheelagh Killen

Simon King

Reuters Ltd

Ron Livingstone

Royal Bank of Scotland plc

Daren Lorkin

Bank of Tokyo Mitsubishi

Carol Lynch ★

JP Morgan

Paul Marston \*

NatWest Bank plc

Dean Mayer

Royal Bank of Scotland plc

Jim McKinnon

Formerly Royal Bank of

Scotland plc

Charlotte Morgan

ED&F Man Holdings Ltd

David Mulligan 🌣

Morgan Sindall plc

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Kevan Munro

Clydesdale Bank plc

Bernardette Murphy

Rachel Murphy

Schneider Electric Ltd

Helen Nicholson

PricewaterhouseCoopers

Bamidele Adekunle Osanyin

Richmond Housing

Partnership Ltd

Liam O'Sullivan

Rank Group plc

Blanaid Park

University of Sussex

Kamal Ramanbhai Patel

**Barclays Capital** 

David Patterson 🖈

Firstgroup plc

**Paul Pavey** 

Seeboard plc

Mark Pearson

SmithKline Beecham plc

Lisa Penney

NatWest Bank plc

Constantinus Georgiou

Pouvioutas

Hellenic Bank Ltd

David Proud

Royal Bank of Scotland

Group plc

**Matthew Robbins** 

Financial Services Authority

Carol Robinson

American Express Bank

Andrew Robinson

KPMG

Sophie Rughani

Anna Sales

Royal Bank of Scotland plc

**Edgar Saunders** 

Halifax plc

Frances Scott

Morley Fund Management

Ltd

Bruce Shelmerdine

Kelsey Housing Association

Rod Sherwood

Elsevier Finance SA

Stuart Simpson

Lloyd's of London

Amit Ranjan Sinha

Enron Europe Ltd

Fergus Smail Royal Bank of Scotland plc Gak Heo Soh

Navin Sonthalia

PT Excel Comindo Pratama

Mark Southern

Royal Bank of Scotland plc

Colin Spring

Jenkin Timber Ltd

J. Andrew Stalmanis

Lloyds TSB Group plc

A1 + C.

Alain Stangroome \*
HSBC Bank plc

Peter Stenslunde

Seagram plc

Amanda Stewart

Kenneth Tze Ping Tan \*

**PricewaterhouseCoopers** 

Caitlin Telford

BAA plc

Simon Tiplady

Arthur Andersen

Richard Tolan HSBC Bank plc

John Urwin Hilton Group plc

Nicola Waller Standard Chartered Bank

Chris Wheatley

TRW Inc

Jason Williams

Centrica plc

Iulia Wood

Volvo Contract Services

(UK) Ltd

Michael Wort

Shell International Ltd

Christopher Wylie Old Mutual International Ltd

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Nahill Asim Younis Shell Hong Kong Ltd

Chishimba Yumbe

Bank of Zambia

## **MCT Pass**

Distinctions Paper 7 ☆ Paper 8 \* Paper 9 \*

Chee Tham Cheong

Fuji Xerox Asia Pacific Pte Ltd

Ian Chisholm ☆\*

Shell International Ltd

Llewellyn Collymore

Lattice Group plc

**Richard Davies** 

Alliance & Leicester plc

**Ansis Grasmanis** 

**EBRD** 

Tom Machielsen

**KPMG** 

Isobel MacLeod

Saint-Gobain Building

Distribution

**Andrew Maton** Syngenta Ltd

Jonathan Medlam

Lloyds TSB Bank plc

James Rowe **ING Barings** 

Jeroen Wakkerman

Unilever NV

Sam Wilkins

Scottish Power plc

Douglas Williamson ☆ \*

Douglas Williamson Ltd

## **Cert CM pass**

Phimpa Achalakul

Standard Chartered Bank

Karen Armitage

Barclays Bank plc

Marion Atkinson

Bank One NA

Gary Boon

HSBC Bank Plc

Alec Brick

NatWest Bank plc

Wendy Chan

Matt Charrett

Barclays Bank plc

**David Chesney** 

**HSBC Bank Plc** 

**Richard Childs** 

Barclays Bank plc

**Greg Corbett** 

Royal Bank of Scotland plc

Derek Cowie

SmithKline Beecham plc

Nicola Coyne \*

Bank of America, NA

Nicki Cush

Barclays Bank plc

Mark Dalton \*

Inchcape plc

**Brian Dewey** 

Bank of America, NA

Nigel Dix

NatWest Bank plc

Andy Dixon

Lloyds Bank TSB

**Barry Eves** 

Royal Bank of Scotland plc

Kieran Fitzpatrick

Barclays Bank plc

Pat Fitzpatrick

Barclays Bank Plc

**Paul Foster** 

NatWest Bank plc

**Andrew Foulkes** 

Royal Bank of Scotland plc

Steve Hemingway

NatWest Bank plc

Mark Hewson Barclays Bank plc

David Hood Barclays Bank Plc

Richard Houghton

Bank of America, NA

David King

NatWest Bank plc

Howard Levy \*

Barclays Bank plc

Wendy Lloyd

NatWest Bank plc

Richard Lowe

Barclays Bank plc

John Martin \* HSBC Bank Plc

Claire McAuley \*

Bank of Ireland

John D. Oliver

Barclays Bank plc

Heike Opitz

Deutsche Bank AG

Maite Piera

Agilent Technologies UK Ltd

Distinctions \*

Andy Reid

Deutsche Bank

David Reid

Brunner Mond Group PLC

Steven Robson

Barclays Bank plc

Dave Thomas \*

HSBC Bank plc

Julian Turner

Barclays Bank plc Jan Bart Van Roon

PricewaterhouseCoopers

Fiona Wilde \*

HSBC Bank Plc

Carl Wood

NatWest Bank plc

Helen Zachariah

HSBC Bank plc