Issuer	Launch rating	Amount	Coupon	Price	Maturity	Launch Spread	Fees	Bookrunner
	м	S&P		(%)	(%)		(bp)	(%)
BOC Group	A2 A+	GBP200m	6.5	99.378	Jan/16	(a)	0.50	Barclays Capital, J.P. Morgan Chase
(a) Spread at reoffer 165bp	over 8% Dec 2	015 Gilt.						0
<b>BP Amoco</b> (a) Conversion price USD50 also a clean-up call at par o	(ADR). (b) Cal					ice hurdle.		UBS Warburg, CSFB er callable at par. There is
British	A2 A	EUR1bn		99.667 (c	a) Feb/03	(b)	0.125	Barclays Capital,
Telecommunications plc		EUR1.75bn	5.625	99.764 (c	a) Feb/04	(c)	0.25	Deutsche Bank, HSBC
		EUR3bn	6.125	99.736 (o		(d)	0.30	
		EUR2.25bn	6.875	99.367 (c	a) Feb/11	(e)	0.40	
		GBP400m	7.125	99.363 (o	a) Dec/06	(f)	0.30	
		GBP700m	7.50	99.113 (c	a) Dec/16	(g)	0.575	
(a) Fixed reoffer rice (b) Euril at reoffer. (f) Gilts plus 197b					offer. (d) Swa	ps plus 128	3bp at re	offer. (e) Swaps plus 160
Enterprise Inns (a) Fixed reoffer price. (b) Gi		GBP125m spread at reoff	6.875 er.	99.26 (a)	Feb/21	(b)	0.625	HSBC
<b>Reseau Ferre de France</b> (a) 0.25% management and		GBP100m 0.20% selling.	5.25	99.404	Jan/35	_	0.45 (a)	UBS Warburg
(a) 3-month Libor plus 5bp.	-	GBP150m	(a)	100.024	Feb/03	-0.10	CSFB	
(a) 3-month Libor plus 5bp.	-	GBP150m	T	hese are a se f last month,	ection of loans were supplied b	announced r	ecently. The nancial Sec	e details, updated to the midd curities Data and other source Arranger(s)
NTERNATIO	NALL	GBP150m	T	These are a se of last month, gin r+	ection of loans were supplied b	announced r y Thomson Fi es ront-end	ecently. The nancial Sec	curities Data and other source
(a) 3-month Libor plus 5bp.	NAL L Amoun (m) GBP3br	GBP150m COANS t Term (yrs) a 3 (a)	T o Marg Libo (bp p 175	hese are a se f last month, gin — r+ ba) (bj 5 62	ection of loans were supplied b Commit.F p pa) (typ .5 Snr I	announced r y Thomson Fi es — (ront-end be) .ead	ecently. The nancial Sec (bp) 110	Arranger(s)
(a) 3-month Libor plus 5bp. NTERNATIO Borrower Type Hutchison 3G RC (a) With 12-month term-out o	MAL L Amoun (m) GBP3br ption. (b) For y GBP1.4b GBP1br	GBP150m COANS t Term (yrs) 1 3 (a) year one, rising in 364-day 3	T Marg Libo (bp p 175 to 200bp fo 65 (r 80	These are a se f last month, r+ ba) (by bar years 2 a a) 20 25	Hection of loans were supplied b Commit.F p pa) (typ .5 Snr I and 3, and to Co-	announced r y Thomson Fi iront-end be) Lead 225bp ove	ecently. The nancial Sec (bp) 110 r Libor if	Arranger(s)
(a) 3-month Libor plus 5bp. NTERNATIO Borrower Type Hutchison 3G RC (a) With 12-month term-out of GBP40m. Lafarge SA RC	MAL L Amoun (m) GBP3br ption. (b) For y GBP1.4b GBP1br GBP1.2b	GBP150m COANS t Term (yrs) n 3 (a) year one, rising n 364-day n 3 n 5	T Marg Libo (bp p 175 to 200bp fo 65 ( 80 90	hese are a sea f last month, r+ ba) (bj br years 2 c a) 20 25 30	election of loans were supplied b Commit.F p pa) (typ .5 Snr I and 3, and to Co-	announced r y Thomson Fi es — (ront-end be) Lead 225bp ove Arr 4	ecently, The nancial Sec (bp) 110 r Libor if 45 (b)	Arranger(s) J.P. Morgan, HSBC, West Ll extended. (c) For BNP Paribas, Dresdner
(a) 3-month Libor plus 5bp. NTERNATIO Borrower Type Hutchison 3G RC (a) With 12-month term-out of GBP40m. Lafarge SA RC (a) All ratchet in line credit ra	MAL L Amoun (m) GBP3br ption. (b) For y GBP1.4k GBP1br GBP1.2k ting and outst	GBP150m COANS t Term (yrs) 1 3 (a) year one, rising 2 anding debt. (b) 0 5	Marg Libo (bp p 175 to 200bp fo 65 ( 80 90 Split 20bp 115	hese are a sea f last month, r+ ba) (bj br years 2 c a) 20 25 30 to nderwrit 5 27	ection of loans were supplied b Commit.F p pa) (typ .5 Snr I and 3, and to Co- ce GBP250m, .5 (a) Snr.C	announced r y Thomson Fi es — (ront-end be) Lead 225bp ove Arr 4 further 25b o-Arr	(bp) (bp) 110 r Libor if 45 (b) op upfron (c)	Arranger(s) J.P. Morgan, HSBC, West LI extended. (c) For BNP Paribas, Dresdner t on final take. Royal Bank of Scotland,
(a) 3-month Libor plus 5bp.         NTERNATIO         Borrower       Type         Hutchison 3G       RC         'a) With 12-month term-out of GBP40m.         Lafarge SA       RC         'a) All ratchet in line credit ra         Persimmon       RC	MAL L Amoun (m) GBP3br ption. (b) For y GBP14br GBP12br GBP12br GBP12br GBP12br GBP400 GBP400 GBP400	GBP150m GBP150m COANS t Term (yrs) 1 3 (a) 2 (a) 2 (a) 2 (a) 3 (a) 2 (a) 2 (a) 3 (a) 2 (a) 2 (a) 2 (a) 3 (a) 2 (a) 2 (a) 3 (a) 2 (a) 2 (a) 3 (a) 2 (a) 2 (a) 3 (a) 2 (a) 3 (a) 5 (a) 3 (a) 5 (a) 5 (a) 6 (a) 7	Marg Libo (bp p 175 to 200bp fc 80 90 Split 20bp 115 115	hese are a se f last month, r+ ba) (b) 5 62 br years 2 a a) 20 25 30 to nderwrit 5 27 5 27	e GBP250m, .5 (a) Snr.C	announced r y Thomson Fi es — (ront-end be) Lead 225bp ove Arr 4 further 25b o-Arr o-Arr	(bp) (bp) 110 r Libor if 45 (b) p upfron (c) (d)	Arranger(s) J.P. Morgan, HSBC, West LI extended. (c) For BNP Paribas, Dresdner t on final take. Royal Bank of Scotland, Lloyds TSB
(a) 3-month Libor plus 5bp.         NTERNATIO         Borrower       Type         Hutchison 3G       RC         'a) With 12-month term-out of GBP40m.         Lafarge SA       RC         'a) All ratchet in line credit ra         Persimmon       RC         'a) Plus 27.5bp final take fee	MAL L Amoun (m) GBP3br ption. (b) For y GBP14br GBP12br GBP12br GBP12br GBP12br GBP400 GBP400 GBP400	GBP150m GBP150m COANS t Term (yrs) 1 3 (a) year one, rising 1 364-day 1 5 1 364-day 1 5 2 364-day 1 5 2 364-day 1 5 3 6 1 6 1 6 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7	Marg Libo (bp p 175 to 200bp fc 80 90 Split 20bp 115 115	hese are a se f last month, r+ ba) (b) 5 62 br years 2 a a) 20 25 30 to nderwrit 5 27 5 27 nger fee 25	e GBP250m, .5 (a) Snr.C	announced r y Thomson Fi es — (ront-end be) Lead 225bp ove Arr 4 further 25b o-Arr o-Arr ranger fee	ecently. The nancial Sec (bp) 110 r Libor if 45 (b) 45 (b) (c) (d) 12.5bp u	Arranger(s) J.P. Morgan, HSBC, West LI extended. (c) For BNP Paribas, Dresdner t on final take. Royal Bank of Scotland, Lloyds TSB
(a) 3-month Libor plus 5bp.         INTERNATIO         Borrower       Type         Hutchison 3G       RC         (a) With 12-month term-out o         GBP40m.         Lafarge SA       RC         (a) All ratchet in line credit ra         Persimmon       RC         (a) Plus 27.5bp final take fee	Amoun (m) GBP3br ption. (b) For y GBP14k GBP1br GBP12k ting and outst GBP400 GBP400 (GBP400 (GBP400	GBP150m GBP150m COANS t Term (yrs) 1 3 (a) 2 (a) 2 (a) 2 (a) 2 (a) 3 (a) 2	Marg Libo (bp p 175 to 200bp fc 80 90 Split 20bp 115 115 (c) Co-arrar	hese are a se f last month, r+ ba) (b) 5 62 br years 2 a a) 20 25 30 to nderwrit 5 27 5 27 nger fee 25	ection of loans were supplied b Commit.F p pa) (typ .5 Snr I and 3, and to Co- ce GBP250m, .5 (a) Snr.C .5 (b) Snr.C bp. (d) Co-an	announced r y Thomson Fi ront-end oe) Lead 225bp ove Arr 2 further 25b o-Arr o-Arr o-Arr ranger fee Arr 7	(bp) 110 r Libor if 45 (b) (c) (d) 12.5bp u	Arranger(s) J.P. Morgan, HSBC, West LI extended. (c) For BNP Paribas, Dresdner t on final take. Royal Bank of Scotland, Lloyds TSB upfront for GBP40m
(a) 3-month Libor plus 5bp.         NTERNATIO         Borrower       Type         Hutchison 3G       RC         'a) With 12-month term-out of GBP40m.         Lafarge SA       RC         'a) All ratchet in line credit ra         Persimmon       RC         'a) Plus 27.5bp final take fee	Amoun (m) GBP3br ption. (b) For y GBP14k GBP1br GBP12k ting and outst GBP400 GBP400 (GBP400 (GBP400	GBP150m COANS t Term (yrs) 1 3 (a) 2 (a) 2 (yrs) 1 3 (a) 2 (a) 2 (yrs) 1 3 (a) 2 (	Marg Libo (bp p 175 to 200bp fc 80 90 Split 20bp 115 115 (c) Co-arrar	These are a set of last month, and the set of last month.         gin       —         gin       —         r+       —         gan       (b)         point       62         a)       20         a)       20         a)       20         a)       20         b       27         a)       27         b       27         c       27	e GBP250m, .5 Snr.C .5 Snr.C .5 Snr.C .5 Snr.C .5 (a) Snr.C .5 (b) Snr.C bp. (d) Co-ar Snr.Lea Snr.Lea	announced r y Thomson Fi ront-end oe) .ead 225bp ove Arr 25b o-Arr o-Arr ranger fee Arr 7 Mgr Arr 7	ecently. The nancial Sec (bp) 110 r Libor if 45 (b) 45 (b) (c) (d) 12.5bp u 10 (c) '.5 (d)	Arranger(s) J.P. Morgan, HSBC, West LI extended. (c) For BNP Paribas, Dresdner t on final take. Royal Bank of Scotland, Lloyds TSB upfront for GBP40m
(a) 3-month Libor plus 5bp.         NTERNATIO         Borrower       Type         Hutchison 3G       RC         'a) With 12-month term-out of GBP40m.         Lafarge SA       RC         'a) All ratchet in line credit ra         Persimmon       RC         'a) Plus 27.5bp final take fee	NAL L Amoun (m) GBP3br ption. (b) For y GBP1.4k GBP1.2k ting and outstr GBP1.2k ting and outstr GBP400 GBP400 . (b) Plus 15bp EUR600 EUR1.8k	GBP150m COANS t Term (yrs) 1 3 (a) 2 (yrs) 2 (yrs) 3 (a) 2 (yrs) 3 (a) 2 (a) 2 (yrs) 3 (a) 2 (	Marg Libo (bp p 175 to 200bp fo 80 90 Split 20bp 115 (c) Co-arran 27.5 37.5	These are a set of last month, and the set of last month.         5       62         5       62         5       62         5       62         5       62         30       20         40       25         30       20         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         5       27         6       27         5       27         6       27         5       27         6       27         7       50         (a)       50         (a)       50	dection of loans were supplied b Commit.F p pa) (ty) .5 Snr l und 3, and to Co- te GBP250m, .5 (a) Snr.C bp. (d) Co-ar % (b) Co- Snr Lead Co- Snr Lead Co-	announced r y Thomson Fi es — ront-end oe) ead 225bp ove Arr 25b o-Arr o-Arr o-Arr ranger fee Arr 7 Mgr Arr 11 Mgr 11	ecently. The nancial Sec (bp) 110 r Libor if 45 (b) 45 (b) (d) 12.5bp c (d) 12.5bp c 10 (c) 5 (e) 15 (c) 2.5 (d) 10 (e)	Arranger(s) J.P. Morgan, HSBC, West Ll extended. (c) For BNP Paribas, Dresdner t on final take. Royal Bank of Scotland, Lloyds TSB upfront for GBP40m Deutsche Bank

RC = revolving credit, TL = term loan, M = mezzanine, LC = letter of credit, BL = bridge loan.

In general syndication.(a) For for GBP20m. (b) For GBP10m. (c) For GBP10m.

## **BFI** ad

INTERNAT	IONAL	EQU	ITIES	These are of last mo				etails, updated to the middle ies Data and other sources.
lssuer	Amount raised (m)	Type of issue	No shares	Offer price	Pricing date	Exchange listing	Fees (%)	Bookrunner
Bank of Scotland	GBP193m	(a)	27.971m	GBP6.90	6 Feb/01	LSE	1	CSFB
(a) Accelerated bookbuild	l of primary stoc	k.						
Canary Wharf	GBP121m	(a)	26.576	GBP4.60	16 Jan/01	London	n/a	Morgan Stanley Dean Witter
(a) Accelerated bookbuild	l of secondary s	tock.						Dean whier
Deutsche Börse	EUR941.4	IPO	2.810m	EUR335	3 Feb/01	Frankfurt	3.25 (a)	Deutsche Bank, Goldman Sachs
(a) Plus 0.75% discretione	ary fee.							Oblaman Sachs
KPMG Consulting	USD2.024bn	IPO	112.48m	USD18	7 Feb/01	NASDAQ	4	Morgan Stanley Dean Witter
(a) 80.655 secondary; 31	.826 m primary							Dean whiel
Man Group	GBP75m	(a)	11.194m	GBP6.70	18 Jan/01	London	n/a	CSFB
(a) Fund management and	d alternative inv	estments b	orokers.					
NetCom	SKR560m	S	1.4m	SKR400	1 Feb/01	Stockholm	-	Alfred Berg
Comment: Pan-European alternative telecoms company.								
Ryanair	EUR150	S	13m	EUR11.60	8 Feb/01	Dublin (a)	n/a	Morgan Stanley Dean Witter
(a) Also LSE and NASDAG Comment: Airline.	Ω.							
P = primary; S = seconde	ary; IPO = initio	al public o	ffering; D = c	lemerger				