

Meet the speakers

ACTAC'S FOUR KEYNOTE SPEAKERS – BARBARA CASSANI, ALASTAIR CLARK, JON MOULTON AND DEV SANYAL – AND A RANGE OF OTHER EXPERT SPEAKERS WILL ALL HELP YOU GET TO GRIPS WITH THE NEW NORMAL.

BARBARA CASSANI

Now executive chairman at Jurys Inns, Barbara Cassani created British Airways' no-frills Go airline with an initial investment of £25m. She steered the company through its buyout with venture capitalist 3i, and remained as CEO of the company until it was sold to easyJet for £374m five years later.

A Vevee Clicquot Businesswoman of the Year, Cassani started out as a management consultant with accountancy firm Coopers & Lybrand in Washington and London. She then moved to BA and held a variety of strategy, sales, customer service and marketing roles on both sides of the Atlantic. Before launching Go she served as general manager in North America, responsible for the alliance with US Airways and a joint venture with American Airlines. Her book *Go: An Airline Adventure* gives an insight into how to create a successful company in a short space of time.

After quitting the airline business, Cassani led London's 2012 Olympics bid before handing over the reins to Seb Coe. She subsequently became chair of the Legacy for London Advisory Group, ensuring a lasting benefit from the Olympic and Paralympic Games. Based in the UK, she now has a range of travel and leisure interests, including a TV channel covering rural events.

ALASTAIR CLARK

Alastair Clark read maths at Cambridge and economics at the LSE. He had a career at the Bank of England, retiring (with exquisite timing!) in April 2007 after 10 years as an executive director and then adviser to Mervyn King. He was asked to return to the Bank in September 2007 to help deal with the financial crisis but has now, for a second (and he hopes, final) time, retired. During the 1980s he was for a period alternate UK executive director at the IMF in Washington, and subsequently represented the Bank and the UK in international groups. He is a director of LIFFE and Euronext, a member of the Jersey Financial Services Commission and an honorary visiting professor at Cass Business School at City University – and an honorary FCT.

JOHN FLINT

John Flint is group treasurer and deputy head of global markets at HSBC. He joined the HSBC group as an international officer in 1989 and has worked for the group in Hong Kong, India, the US, Thailand, Indonesia, Singapore and the UK. He has spent the majority of his career undertaking roles within global markets.

In 2004 Flint moved to London to assume responsibility for balance sheet management for the group in Europe and the Middle East.

In March 2006 he was appointed group treasurer. He has responsibility for balance sheet management on a global basis, along with responsibility for the group's asset and liability management policy function. In January 2008 he was appointed deputy head of global markets in addition to his role as group treasurer.

JON MOULTON

Jon Moulton is managing partner of Alchemy, a UK-based private equity firm, which has invested £2bn of equity with an emphasis on dealing with troubled companies. Alchemy also has a £300m European special opportunities fund investing principally in distressed debt.

He is a chartered accountant, a corporate financier and fellow of the Institute for Turnaround Professionals. He has also worked with Citicorp Venture Capital in New York and London, Permira and Apax. He has been a director of five public companies, numerous private companies and is currently a director of the US-based Irvin parachute business, the Cedar IT business and Sylvan (timber), among others. He is an active angel investor.

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DEV SANYAL

Dev Sanyal is group vice president and treasurer of BP. He is a member of the senior executive forum of BP.



Barbara Cassani



Jon Moulton



Dev Sanyal



Paul Ward

Educated in India and the US, he joined the BP group in 1989 and has held a variety of positions globally. He was appointed chief executive officer for BP Eastern Mediterranean Fuels, based in Athens, in 1999.

In March 2002, he moved to London as general manager of group strategy globally and was subsequently appointed chief of staff of BP's worldwide downstream businesses.

In November 2003, he was appointed chief executive officer of Air BP, the global aviation fuels, lubricants and trading business with operations in more than 90 countries. In June 2006, he was appointed head of the group chief executive's office.

Sanyal was appointed to his current role in July 2007. In this role, he is BP's senior corporate officer globally for debt and equity capital markets, treasury management, treasury trading, insurance, pension fund investments, structured finance, economic evaluation and capability development, and corporate risk management.

He is also accountable for the group's aluminium company, Arco Aluminium, which is based in Louisville, Kentucky.

Sanyal is a member of the BP group financial risk committee and serves on a number of BP subsidiary boards. He is also a director of the UK Career Academies, a not-for-profit organisation, and a member of the Harvard Club in the US.

PAUL WARD

Paul Ward is head of corporate coverage and advisory EMEA for RBS.

He graduated from Oxford University in 1984 and spent the first nine years of his career in the derivatives market, joining Hill Samuel & Co, then County NatWest and Citibank.

He then moved to the investment banking group of Salomon Smith Barney as a founding managing director of its European telco and media team. He executed over €75bn of debt financing mandates and led €30bn of merger and acquisition assignments for a wide range of companies in the sector, including Bell Cablemedia, KPN, ONO, Telewest, KKR, Pro Sieben, Nynex Cablecomms and International Cabletel.

In 2000, he became a partner and CFO of Callahan Associates, where he led the €7bn leveraged buyout of the Nordrhein Westfalen cable business from Deutsche Telekom and the €4bn acquisition of Kabel Baden-Württemberg.

MARTYN WATES

Martyn Wates is chief financial officer of Co-operative Group. He started his career in 1987 with PwC in Manchester. In 1991, he moved to Arthur Andersen in Leeds and in 1992 joined retail chain Woolworths.

In 1995, he joined United Norwest Co-operatives and was promoted to group financial controller in 1998 and subsequently CFO in 2001. Following the merger of United Norwest Co-operatives and Yorkshire Co-operatives in 2002, Wates became CFO of United Co-operatives.

In September 2007, United Co-operatives merged with Co-operative Group, forming the largest consumer co-operative in the world. Following this year's acquisition of Somerfield, it now has around 108,000 employees, turnover of £12bn and profits of £450m.

Wates has a first-class degree in accountancy and financial analysis from Newcastle University. He is a qualified chartered accountant and a member of the Chartered Institute of Taxation.

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