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Basel III for treasurers

ACT breakfast briefing

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ON THE RIGHT PATH

“I have an interview coming up for a job that I really want. How should I prepare for it?”



Market conditions mean strong interview performance is more important than at any time during my career in recruitment. Intense competition exists for all positions that offer career development, ranging from treasury manager to group treasurer.

So it is critical that you do everything you can to stand out from the crowd.

Despite the level of competition, there are a number of things you can do to put yourself in pole position. Doing your own research, beyond looking at your prospective employer's website, is crucial and your recruitment consultant should have access to the information you need to maximise your impact. Firstly, make sure you know your CV inside out and draw out the skills that are particularly relevant to the role. Then speak to your recruiter about which skills on the job description are the most important, so you can focus on them during your interview.

Your recruiter should also know more about the interviewer's current workload and project pipeline, which will enable you to identify additional skills and experience that will give you an edge. If the organisation you're interviewing for is going through a complex refinancing exercise, and you've been through this process before, make sure the interviewer is aware of this. These areas are rarely included in job descriptions, so if you've done your homework, and the candidates you're up against have not, your chances of securing the role will be greatly increased.

Doing your research will also help you to decide whether the position is really the right one for you. The interview is a two-way process and you need to assess whether making this move will give you the development you need to further your career. Candidates who have done their research and view the interview as a two-way, fact-finding process typically display the confidence and decision-making skills that interviewers want in their team.

Despite the interview process being tougher and more inventive than ever before, there is no secret recipe for success. To be successful, you need to do the basics better than anyone else.



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