# **11 January 2012**Renaissance Harbour View Hotel, Hong Kong



# ACT Cash & Treasury Management Conference



#### **TOPICS INCLUDE**

- the importance of effective liquidity management
- cash flow and working capital optimisation
- trade finance and the internationalisation of the RMB
- the impact of changing regulation on businesses
- emerging investment opportunities

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J.P.Morgan
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THETREASURER

"A good opportunity for discussing treasury topics"

Allen Leung
PPG Industries

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# ACT Cash & Treasury Management Conference

The ACT is the world's leading professional body for international treasury, committed to promoting best practice in treasury management. In partnership with the IACCT, we are proud to be holding our first cash and treasury management conference in Hong Kong.

Following the success of two previous ACT *talkingtreasury* thought-leadership forums in Hong Kong, this one-day conference will bring together treasury and finance professionals from across North Asia to share knowledge and expertise.

Today's volatile global economic environment has served to emphasise just how fundamental effective cash and treasury management is to the financial health of the business. Join the ACT's global network and ensure that you remain at the leading edge of strategic treasury practice.

## **Conference sponsor**

J.P.Morgan
Asset Management

J.P. Morgan Asset Management is a division of JPMorgan
Chase & Co. and a global leader in asset management
services. Our global strategic objective is not to be the largest, but to be the most
respected asset management firm. We strive to deliver exceptional risk adjusted
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Our Global Liquidity team is one of the world's largest institutional liquidity fund providers and our size and experience allows us to respond quickly to the immediate liquidity requirements of our clients.\* We offer a range of comprehensive global short-term and medium-term investment solutions, from AAA-rated liquidity funds to other managed products to meet our clients' investment objectives of principal preservation, liquidity and return. Since 2005, we have also been the first to develop a platform of local Asian currency investment products that are consistent with our global solutions, available in HKD, JPY, SGD, AUD, RMB and CNH.

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## **Conference partner**

#### IACCT - International Association of CFOs and Corporate Treasurers (China)

Our mission is to promote the development of the corporate treasury profession in mainland China and Hong Kong with the following focus:

- Professional membership to share best practices in capital and liquidity management, global transaction services, corporate finance, funding, foreign exchange and risk management
- Financial market development in China through joint initiatives with regulators (HKMA/Treasury Markets Association, SAFE, Ministry of Finance)
- Talent development in China through a series of educational and continuous professional development programmes, including the ACT's Certificate in International Treasury Management qualification





#### Conference organiser

The Association of Corporate Treasurers (ACT) is the international body for professionals working in treasury, risk and corporate finance. Through the ACT we come together as practitioners, technical experts and educators in a range of disciplines that underpin the financial security and prosperity of an organisation.

The ACT defines and promotes best practice in treasury and makes representations to government, regulators and standard setters. We are also the world's leading examining body for international treasury, providing the widest scope of benchmark qualifications and continuing development through training, conferences and publications — including The Treasurer magazine.

www.treasurers.org

#### THFTREASURER

#### Official publication

The Treasurer magazine is essential reading for European treasurers and finance professionals. It offers valuable insights, expert analysis and information on the latest innovations in financial management. Written by practitioners for practitioners, The Treasurer delivers comprehensive coverage on all aspects of treasury, risk and corporate finance, including specialist issues and latest developments in the UK and the rest of Europe.

www.treasurers.org/thetreasurer

ACT is a member of





## PROGRAMME Wednesday 11 January

#### 08.30 Registration and coffee

# **09.00** Chair's opening remarks and highlights of the ACT / J.P. Morgan Asset Management Global Cash Management Survey

Will Spinney, Associate Director, Education ACT

# **09.20** Opening keynote: treasury and investment priorities in a new world order

- lessons learned in managing counterparty risk in difficult markets
- enhancing return in low yield environments
- seizing the opportunity when global growth shifts to emerging markets

**Travis Spence**, MD & Head of Global Liquidity, Asia Pacific **J.P. Morgan Asset Management** 

#### **09.50** Integrating treasury with the business

- · key priorities for an effective treasury
- the role of the treasurer across the business
- communicating with the board and other stakeholders
- promoting good practice in treasury

Allen Leung, Director, Treasury, Asia Pacific PPG Industries International IACCT President

#### 10.20 The importance of effective liquidity management

- · practical tips for driving cash efficiency
- the right currency at the right time in the right place
- · visibility of cash positions
- · working towards best practice

**Estella Ng**, Chief Financial Officer Country Garden Holdings Company

# "Thought provoking insights from market professionals"

Vincent Chow, HK Electric Holdings

#### 10.50 Morning coffee

#### 11.20 Cash flow and working capital optimisation

- strategies for staying liquid in the current environment
- day-to-day management techniques
- dealing with uncertainty in the cash flow
- the role of cash flow forecasting

David Blair, Independent Consultant

# **11.50** Trade finance and the internationalisation of the RMB

- · cross-border trade settlement using RMB
- strategies for managing FX risk

Nikson Ma, Finance Director Emerson Network Power IACCT Board Member

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#### **12.20** Panel discussion: the impact of changing regulation

- · what does Basel III mean for treasurers?
- likely impact on short-term investment strategy
- how can your bank help you manage regulatory issues?
- upcoming developments in IFRS

#### Facilitated by

Will Spinney, Associate Director, Education ACT

The panel

Francis Ho, Director of Treasury

**CLP Holdings** 

**IACCT Board Member** 

Allen Leung, Director, Treasury, Asia Pacific PPG Industries International

**IACCT President** 

Brendan McGraw, Treasurer CLSA

Randy White, Managing Director, Asia Pacific Treasurer J.P. Morgan

#### 12.55 Networking lunch

#### 14.00 Financial discipline in a challenging market

- risk management priorities in the wake of the credit crisis
- dealing with increased complexity and uncertainty
- practical approaches to mitigate risk
- · managing credit, liquidity, FX and counterparty risk

Francis Ho, Director of Treasury

**CLP Holdings** 

**IACCT Board Member** 

#### **14.30** Bank relationships in the new normal

- getting the most from your bank in challenging times
- · local vs global bank offerings
- has the corporate / bank relationship model changed post-credit crisis?
- · diversifying your funding sources the role of non-bank lending

**Brendan McGraw**, Treasurer **CLSA** 

#### 15.00 Afternoon break

#### 15.15 Emerging investment and financing opportunities

- some developments in the Asian fixed income market
- the growing market for RMB funds
- RMB bond issuances
- security, liquidity and yield balancing your core objectives
- · planning for M&A and future growth

W.K. Lo, Head, Corporate Investment and Investor Relations The Hong Kong and China Gas Company IACCT Board Member

# **15.45** Closing keynote: renminbi internationalisation and Hong Kong as the offshore renminbi business centre

- a new era for China's growth story and internationalisation of the RMB
- the benefits of using RMB for trade and investment activities with China from a business perspective
- products and services offered by Hong Kong as an offshore RMB business centre

Carmen Chu, Executive Director (External)
Hong Kong Monetary Authority

#### 16.15 Chair's closing remarks

#### 16.30 Close of conference

# **ACT Cash & Treasury Management Conference**

**PROFESSIONALS** 

One-day conference, Wednesday 11 January 2012 Concord Room, 8th floor, Renaissance Harbour View Hotel, 1 Harbour Road, Wanchai, Hong Kong, China

Dr/Mr/Mrs/Miss/Ms:	*Forename:	*Surname:	
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Please select your area of wo	ork/field from the list below:		
<ul> <li>□ 01. Treasurer/Deputy Treasurer</li> <li>□ 05. Financial Director/Controller</li> <li>□ 09. Corporate Banking</li> <li>□ 13. Other Business Provider</li> </ul>	<ul> <li>02. Treasury Dealer</li> <li>06. Tax Advisor/Secretarial/Audit</li> <li>10. Bank Dealer/Salesperson</li> <li>14. Other</li> </ul>	<ul> <li>03. Treasury Manager/Analyst/Accountant</li> <li>07. Other Finance &amp; Accounting</li> <li>11. Corporate Finance &amp; Advisory</li> </ul>	<ul> <li>04. Other Treasury Related</li> <li>08. Other Corporate Management</li> <li>12. Treasury Consultant</li> </ul>
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ACT members and students (including faculty members)		☐ HK \$5,500	
Non-financial corporates		□ HK \$6,700	
Banks, Fls, consultancies and other business service providers		☐ HK \$9,000	
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This event may contribute to ACCA members' Continuing Professional Development requirements. ACCA's unit scheme requires members to indicate how their attendance helped to maintain or develop business and/or financial knowledge and skills relevant to their individual role and career aspirations.

If this event has contributed to members' development, and evidence of participation is kept, it will count as part of their verifiable CPD requirement. ACCA measures units by hours spent on a learning activity. For example, 6 hours = 6 units. ACCA has in no way quality assured this event. This statement is provided for information only and should not be considered as any form of ACCA endorsement.

## 3 easy ways to register

(1) Online

Events team, ACT, 51 Moorgate, London EC2R 6BH UK

Enquiries: Email events@treasurers.org Telephone +44 (0)20 7847 2589

Cancellation period: Cancellation terms will apply once a completed booking form has been received (inclusive or exclusive of payment). All cancellations must be received in writing by 14 December 2011 for a full refund less 15%. Cancellations made less than 28 days before the conference start date will not be refunded but a nomination for a replacement delegate will be accepted. In the unlikely event of cancellation of the conference by the ACT whether by force majeure or otherwise, the ACT in its absolute discretion may offer delegates a credit to an alternative event. The ACT will not in any circumstances refund any travel or accommodation expenses.

Data protection: The information you provide will be safeguarded by the ACT. A delegate list will be produced for the event with details restricted to your name, job title and company. In registering for this event you agree to the ACT providing your name, job title and company to the venue for the purposes of facilitating the event and to the sponsor and fellow delegates for information purposes. The ACT will retain your details on its database in order for us to keep you informed of other relevant products and services. If you do not want to receive this information,

By submitting this booking you undertake to have read and accepted the ACT's terms and conditions. For full terms and conditions, visit www.treasurers.org/termsandconditions/events The ACT reserves the right to make minor alterations to the content and timing of the programme or to the identity of the speakers

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Discount only applies to delegates attending the ACT Cash & Treasury Management Conference Hong Kong, 11 January 2012
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