

Supply chain finance: the new dynamic



TOPICS INCLUDE

- the increasing relevance of supply chain finance
- SCF as an alternative source of finance
- the corporate experience from decision-making to implementation
- how to reconcile treasury and procurement
- practical tips for a successful SCF programme

Sponsored by



Official publication

The Treasurer

"A first class relevant programme"

Paul Batchelor The Sage Group



www.treasurers.org/supplychainfinance



PROGRAMME

Wednesday 22 May

08.00 Registration and breakfast

08.30 Chair's opening remarks

Colin Tyler, Chief Executive, ACT

08.35 Setting the scene

- reflecting on the increasing relevance of supply chain finance
- · Santander's commitment to SCF

Ana Botín, CEO, Santander UK

08.50 The government perspective

- the UK macroeconomic climate
- · SCF as an alternative source of affordable finance
- government perspective on SCF programmes

Andrew van der Lem, Executive Director, Business Bank team, BIS

09.10 The large-cap corporate perspective

- why SCF? Behind the decision making process
- · communicating with stakeholders and setting objectives
- the practical implementation process
- benefits for Unilever and its suppliers so far

Marc Engel, Chief Procurement Officer, Unilever

"A well-spent morning with good speakers and a topic to ensure treasurers are kept up to date"

Julie Fabris, Birds Eye Iglo

09.30 The SME corporate perspective

- what drives the interest of an SME into SCF?
- enhancing cash flow and working capital
- the buyer and supplier experience

Piran Mitchell, Finance Director, The Authentic Food Company

09.50 Panel discussion

- stepping stones and stumbling blocks
- reconciling treasury and procurement
- understanding the critical success factors
- · what more do I need to know?

Chair

Colin Tyler, Chief Executive, ACT

The panel

Marc Engel, Chief Procurement Officer, Unilever

Piran Mitchell, Finance Director, The Authentic Food Company

Dámaso Cebrián, European Head Product Development, GTS, Santander

10.30 Chair's closing remarks and close of programme

10.30 Informal Q&A and demo of Santander's solution

11.30 Close of breakfast briefing



Briefing organiser

The Association of Corporate Treasurers (ACT) sets the benchmark for international treasury excellence.

As the Chartered body for treasury, we lead the profession through our internationally recognised suite of treasury qualifications, by defining standards and championing continuing professional development.

We are the authentic voice of the treasury profession representing the interests of the real economy and educating, supporting and leading the treasurers of today and tomorrow.

www.treasurers.org



treasurers.org/linkedin



twitter.com/actupdate

The Treasurer

Official publication

The Treasurer magazine is essential reading for European treasurers and finance professionals. It offers valuable insights, expert analysis and information on the latest innovations in financial management. Written by practitioners for practitioners, The Treasurer delivers comprehensive coverage on all aspects of treasury, risk and corporate finance, including specialist issues and latest developments in the UK and the rest of Europe.

www.treasurers.org/thetreasurer

ACT is a member of







Supply chain finance: the new dynamic

ACT breakfast briefing

22 May 2013, 08.30-11.30 30 Euston Square, London NW1 2FB

HOW TO BOOK

Book your complimentary place online at www.treasurers.org/supplychainfinance

Please note that this briefing is exclusively for corporates. Places are strictly limited and will be allocated on a first-to-book basis. The ACT reserves the right to restrict the number of individuals registering from any one organisation to ensure a balanced audience.

ENQUIRIES

E: events@treasurers.org T: +44 (0)20 7847 2589

Getting there

30 Euston Square, London NW1 2FB



Briefing sponsor



Santander UK plc is a full-service retail and commercial bank providing services to 25 million customers, with almost 1,200 branches and 35 regional business centres. It is a wholly owned subsidiary of Banco Santander.

Santander UK plc manages its affairs autonomously, with its own local management team, responsible solely for its performance. Santander UK is firmly focused on the UK with c. 99% of customer assets UK-related and c. 85% of customer loans consisting of prime residential mortgages to UK customers. The total balance sheet remains UK focused, with a minimal net exposure after collateral to eurozone periphery countries only amounting to c. 0.4% of total assets.

Santander UK is subject to the full supervision of the Financial Services Authority (FSA) in the UK. Santander UK plc customers are protected by the Financial Services Compensation Scheme (FSCS) in the UK.

Upcoming ACT events and conferences

■ ACT breakfast briefing: an essential update on corporate ratings, 17 September, London

www.treasurers.org/events

- ACT Annual Dinner
 13 November, London
- ACT Middle East Annual Conference 26-27 November, Dubai