

09 April 2013
Shangri La Abu Dhabi



talkingtreasury Abu Dhabi

The international thought-leadership series



HEAR PRACTICAL CASE STUDIES AND INSIGHT THROUGH INTERACTIVE DISCUSSION ON KEY TREASURY TOPICS:

- the future of trade finance and funding – an Islamic perspective
- managing risk through treasury management systems
- the new funding model – is diversification the way forward?

“Relevant and useful treasury topics”

Angeline,
Cequena-Adraneda
Spinneys Dubai

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Founded in 1992, OpenLink is the global leader in transaction lifecycle management solutions for corporations, banks and energy companies – these include treasury management, portfolio management, trading, risk management and operations processing.

Owned by leading private equity investment firm Hellman & Friedman, OpenLink has revenues in excess of \$300 million. Headquartered in New York the company serves over 500 clients with 1,300 employees in 12 global offices including Dubai.

The OpenLink Treasury Management solution integrates all aspects of treasury management from cash & liquidity management, funding and investments, to firm-wide hedging, risk management, financial reporting and hedge accounting. It is delivered as a cost effective solution – either OnDemand or as client managed software.

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ACT Middle East

The Association of Corporate Treasurers (ACT) is the leading professional body for international treasury, providing a range of professional development and networking opportunities for those working in treasury, risk and corporate finance. An integral part of the association, the ACT Middle East Network is made up of over 3,500 members from a range of corporations, banks and financial institutions across the GCC.

We are committed to the development and sharing of treasury knowledge and expertise across the Middle East. Since its launch in 2008, membership of the network has grown substantially and services are further extending to support, facilitate and enhance the sharing of treasury skills. ACT Middle East is fast emerging as the number one choice for treasury, risk and finance professionals.

www.actmiddleeast.org

MIDDLE EAST TREASURER

The Middle East Treasurer Magazine

With the launch of the Middle East supplement in January 2010, the ACT produced its first digital magazine. Now published as the Middle East Treasurer, it continues to meet the demand for authoritative and independent comment, as well as providing advice and guidance on treasury, risk and corporate finance issues in the Middle East. We publish three editions per year; January, June and November. The magazine is available on our website and is free to the 3500+ members of the ACT Middle East network and our regular publications distribution list of over 10,000 treasurers, corporate finance and risk professionals worldwide.

Did you know?

The ACT also offers qualifications in cash management and international treasury management which we would be happy to discuss with you at the event. There is also the opportunity to arrange in-house training courses at your organisation.

Corporate membership

Become a corporate member of ACT Middle East and attend events for free. Selected ACT Middle East events include a booking fee for non-ACT members. To find out more about membership please visit

www.actmiddleeast.org/membership or contact actme@treasurers.org



PREVIEW PROGRAMME

Tuesday 9 April

13.00 Registration and networking lunch

14.00 Chairman's welcome

Peter Matza, Engagement Director
ACT

14.10 Challenges and opportunities in the current business environment

Ricky Husaini, Chief Investment Officer, **Al Hilal Bank**

"I'm brand new to the region. Additionally and as a consequence the topics were also extremely timely and relevant for me. Excellent conference – thank-you!"

Laura A. Crays, Oman Trading International

14.40 The future of trade finance and funding – an Islamic perspective

- understanding the risk, reward and complexities of international trade
- taking a leading position in the market - how are local banks utilising their knowledge and opportunities available?
- letters of credit/guarantees
- is pricing still the fundamental issue when it comes to wider uptake of Islamic trade finance?
- developing Islamic finance structures as a way of extending access to liquidity
- has increased growth of Islamic finance across Asia and Africa broadened its appeal to international corporates?

Facilitator

Aladin Al Khatib, EVP, Treasury Banking Group
Al Hilal Bank

The panel

Ali Afshar, SVP, Financial Institutions & Syndications
Al Hilal Bank

Maqsood Ahmed, SVP, Corporate Banking Division
Al Hilal Bank

Surendra Jain, Group CFO
Arengo

Umar Saleem, Group CFO
Depa United

15.30 Networking refreshment break

15.50 Managing risk through treasury management systems

- current trends and acceptance level of treasury management systems as a risk management tool
- effective ways to manage risk using these systems
- evaluating the benefits and challenges of using a treasury management system

Facilitator

Peter Matza, Engagement Director
ACT

The panel

Richard Childes, Sales Director, EMEA – Finance and Capital Markets, **OpenLink**

Rob Farrow, Corporate Treasurer, **Alghanim Industries**
Ahmad Nassar, Group Treasurer, **Al Fahim Investments**

16.40 The new funding model – is diversification the way forward?

- financing your balance sheet – how to choose the right funding options to make it work
- the changing bank/corporate relationship model
- is a credit rating worth the effort? How can a rating help you access new markets?
- trends and developments in the capital markets
- the changing regulatory landscape
- exploring innovative alternatives and making the most of new opportunities while they are available

Facilitator

Peter Matza, Engagement Director
ACT

The panel

Sundaresan Krishnamurthy, Group CFO
Abu Dhabi Capital Group

Bisrat Marcos, Head of Corporate Finance
TAQA

David Staples, Managing Director, EMEA Corporate Finance
Moody's Investors Service Middle East

Suresh Vaidhyanathan, Group CFO
Platinum Corporation

17.30 Chairman's closing remarks

17.40 Networking drinks

18.15 Close of programme

"Thoroughly enjoyed the informative presentations and discussions and the networking opportunities with industry colleagues"

Fazalur Rahman J. S., Al Khaleej Sugar Company

Tuesday 9 April 2013

Shangri La Abu Dhabi, Between the Bridges, PO Box 128881,
United Arab Emirates

How to apply for this event: This event is designed for corporate treasurers. To ensure the audience is comprised of a balanced representation of organisations from across the region, all applications for this event will be assessed. We will be in touch with you to confirm if your application has been successful. Please wait for confirmation of your place before making any travel arrangements.

	Delegate fees
ACT members and students (including faculty members)	Free of charge
Non-member corporate treasurers	Free of charge*
Non-member banks/financial Institutions/consultancies	US\$700*

*For details on how to become a member of the ACT visit our website at www.actmiddleeast.org/membership

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Cancellation period: Cancellation terms will apply once a completed booking form has been received (inclusive or exclusive of payment). All cancellations must be received in writing by 26 March 2013 for a full refund less 15%. Cancellations made less than 14 days before the conference start date will not be refunded but a nomination for a replacement delegate will be accepted. In the unlikely event of cancellation of the conference by the ACT whether by force majeure or otherwise, the ACT in its absolute discretion may offer delegates a credit to an alternative event. The ACT will not in any circumstances refund any travel or accommodation expenses.

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ACT Middle East Annual Conference

The Ritz-Carlton, DIFC, Dubai



**26-27
NOVEMBER
2013**

“ The best event for treasury, risk and finance professionals in the region, thank you ACT

Riyad Hammad, Senior Manager –
Treasury, Dubai Properties Group
ACT Middle East Annual Conference 2012 ”

www.actmiddleeast.org/annualconference