



MAY THE
 Cashforce
BE WITH YOU



Corporates can unlock
\$1.1 trillion
in cash from their operations

BUT Cash visibility & transparency remains
a challenge

Multi Bank

Multi
Currency

Multi
Entity

Multi
ERP


Global business dynamics are
complex





Reporting on cash
can be **time consuming**

Most treasurers/controllers are still
manually consolidating data



Forecast accuracy is a critical source of ineffectiveness for 75% of treasury professionals



CFOs & Treasurers
can shape the growth of their organisation...
...if given the right tools to do so

Cashforce **connects** Treasury and Finance with the business



Cash Flow Management



Cash Flow Forecasting



Working Capital Analytics



Smart Treasury



Bank connectivity & payments

Bank Balance Reporting

Automated Cash Flow Classification based on G/L & bank statements

Bank fee analysis

Credit facility Management

GL - Bank account reconciliation

Integration of ERP & other data sets

Manual input with audit trail

Smart Cash flow logics

Simulations

Target Balancing / Funding

Actuals vs Forecast Analysis

Forecast vs Forecast Analysis

Order-to-Cash Analytics

Purchase-to-Pay Analytics

Inventory Analytics

Deal Management

Treasury accounting & payments

Market data integration

FX exposure Management

ICO netting

Cash pooling & in-house bank mgmt.

Bank covenant reporting

Bank statement processing

Statement translation & validation

Bank Account Management

Outgoing payment processing

By third party

Cashforce integrates with all cash impacting data sources

Analysis & Simulations

- short vs. long term
- forecast vs. actuals
- forecast vs. forecast
- what-if scenarios

Our platform

- Refresh
- daily of ad-hoc
 - incremental or full

Data sources

Smart forecasting logics

Smart algorithms that make your cash forecast really accurate.



Payment runs, customer payment behaviour



Cashforce



Input & Mgmt of Non-ERP data

(With audit trail in case of manual input)

Projects, Capex, Payroll, Taxes, Direct Debits (Rent, Leasings...)



Other sources

(Excel, Business Warehouses,...)

Sales projections, purchase budgets



Treasury flows

(from TMS or managed through Cashforce)

Actuals:

Integration with bank statement & ERPs (G/L)



Bank statements or ERPs (G/L)

Through our available ERP connectors (plug & play)

Working capital & Short-term forecast:
Sales/Purchase invoices & payments,
Sales/Purchase orders,
Customer/Vendor master data

ERP system(s)

Working Capital Analytics



*Unlock Working
capital*



Cash Flow Management



*Understand your
cash flows*



Cash Flow Forecasting



*Make an accurate
forecast*



Smart
Treasury



*Nothing like a
classic TMS*



Differentiators compared to classical TMS systems

Drill-down to transactional detail through Big Data Engine

Fine grained General Ledger based cash flow classification

Smart logics making our forecasts more accurate

Easy onboarding due to plug-and-play ERP connectors



ORACLE®
E-BUSINESS SUITE



sage

= exact



\$ 2 bln global food distributor chooses Cashforce to increase working capital performance & factoring efficiency

Key facts

- \$ 2,0 bln in yearly turnover
- Over 15 sites across 5 continents
- ERP system: Complex MS Dynamics AX system & JD Edwards
- **Borrowing Base Financing program**

Challenges

- Low margin industry with high trade volumes
- Goal to optimize working capital & financing strategy
- Current cash forecast inaccurate due to complexity

Benefits & Impact of Cashforce

- From a 5-day visibility to a 3-month **visibility on the borrowing base for both Controlling team, the traders and the bank (!)**
- Undisclosed amount of reductions in financing costs



Industry: **Food distributor**

Turnover: **\$ 2,0 bln**

Solutions:

Cash forecasting
Borrowing base forecasting
Inventory forecasting
Working capital (AR & AP) forecasting

Interfood shows an example of 'big data' in treasury

Industry: Food distributor

Turnover: \$ 2,0 bln

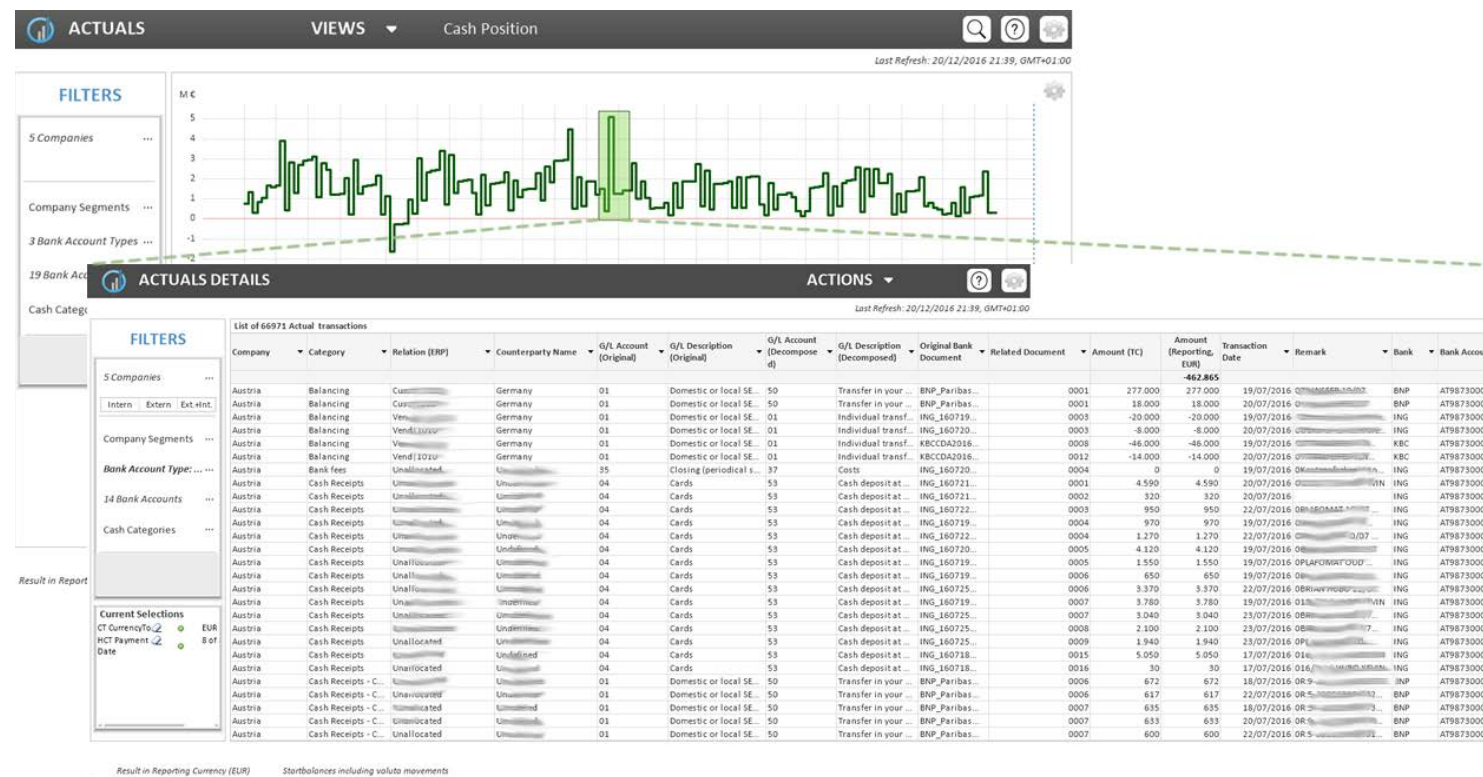
Solutions:

Cash forecasting

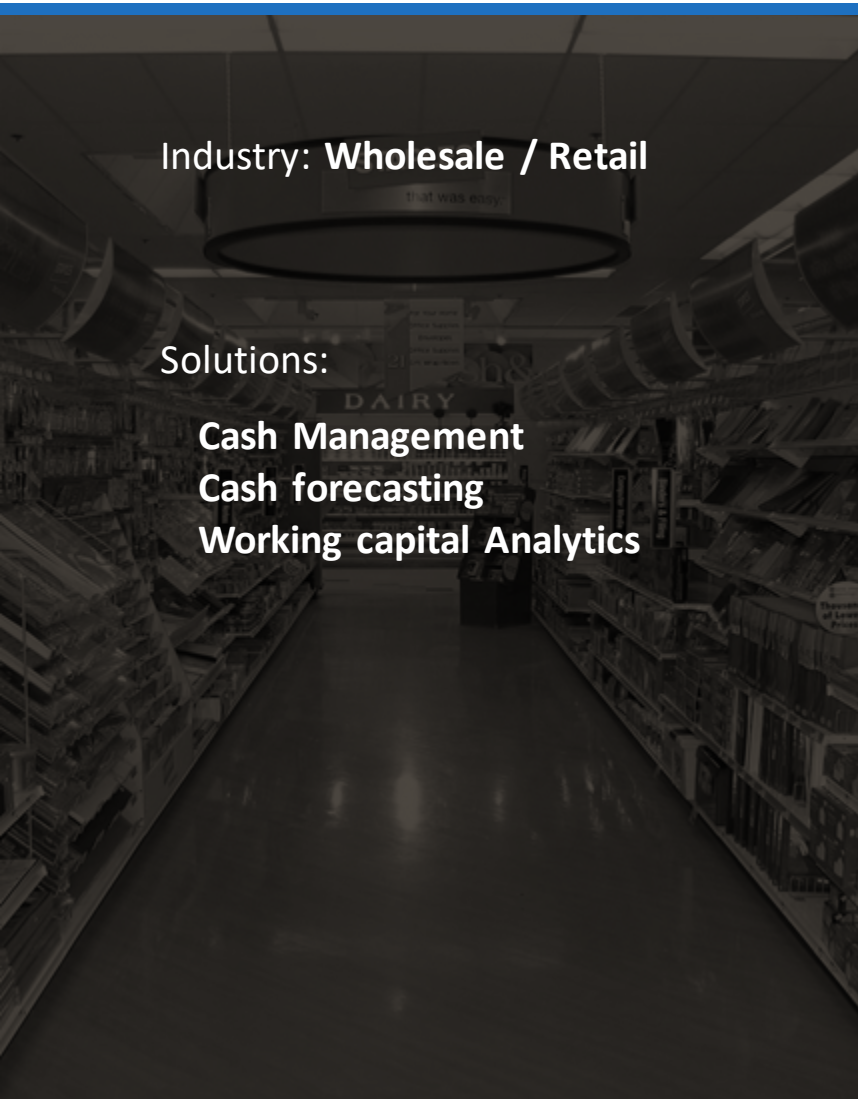
Borrowing base forecasting

Inventory forecasting

Working capital (AR & AP)
forecasting



International wholesaler / retailer chooses Cashforce to increase Working Capital Performance, Cash Visibility & Forecasting Accuracy



Industry: **Wholesale / Retail**

Solutions:

Cash Management

Cash forecasting

Working capital Analytics

Key facts

- Group Treasury focuses on cash management, forecasting & working capital mgmt
- Dispersed set of >10 ERP systems, ongoing roll-out of SAP
- Short timeframe available: solution was needed ASAP

Challenges

- Lack of group-wide visibility on cash improvement areas
- FP&A, Finance, IT & Treasury have manual-intensive & error-prone reporting processes in place

Benefits & Impact of Cashforce

- **Uniform reporting on the different Cash Flow & Working Capital Drivers**
- FP&A, Finance, IT & Treasury involved into the same cross-departmental project
- Fast executed implementation: pilot on SAP set-up in 3 weeks (!!)
- 100% visibility on Cash & Working Capital
- Accurate Cash Forecasts, embedded in an organization-wide process

What is Cashforce

Cashforce is a 'next-generation'* **Cash & Smart Treasury Platform**, focused on automation and integration.

- Team of Cash flow & IT specialists
- Offices in Europe (BE, NL, FR, UK) & US (New York)
- Our clients are large to mid-size global enterprises
- Backed by Techstars Ventures (US), Volta Ventures & Pamica (EU)

*Best-in-class & award-winning technology

- Best Practice in Working Capital - CFO magazine
- European Fintech Awards – Nomination

- ...



Some of our References – Users in over 120 countries





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