Reducing operational risk: from manual to automated treasury processes

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About the speakers

Tasja Botha
VP Sales | Capital Markets and Corporate Treasury
Openlink, EMEA

Tasja focuses on business development for Openlink's Banking and Corporate Treasury business throughout EMEA.

Prior to joining Openlink, Tasja held various sales roles at:

- **FIS**
- **ION Trading**
- **Caplin Systems**

Tasja started her career as a software developer before transitioning into business development.

Openlink treasury risk management aolution

9
of the largest financial institutions

11
of the largest central banks

12
of the largest commodity and energy companies

About Openlink

600+
clients

38,000+
users

Chartis

Energy trading risk category w inner in 2017 risktech100

FTF AWARDS WINNER BEST DERIVATIVES OPERATIONS SOLUTION Operaine 2016

Risk Technology Rankings 2016

CENTRAL BANKING AWARDS 2017

RiskTech 100 2017 Category Winner Energy Trading Risk

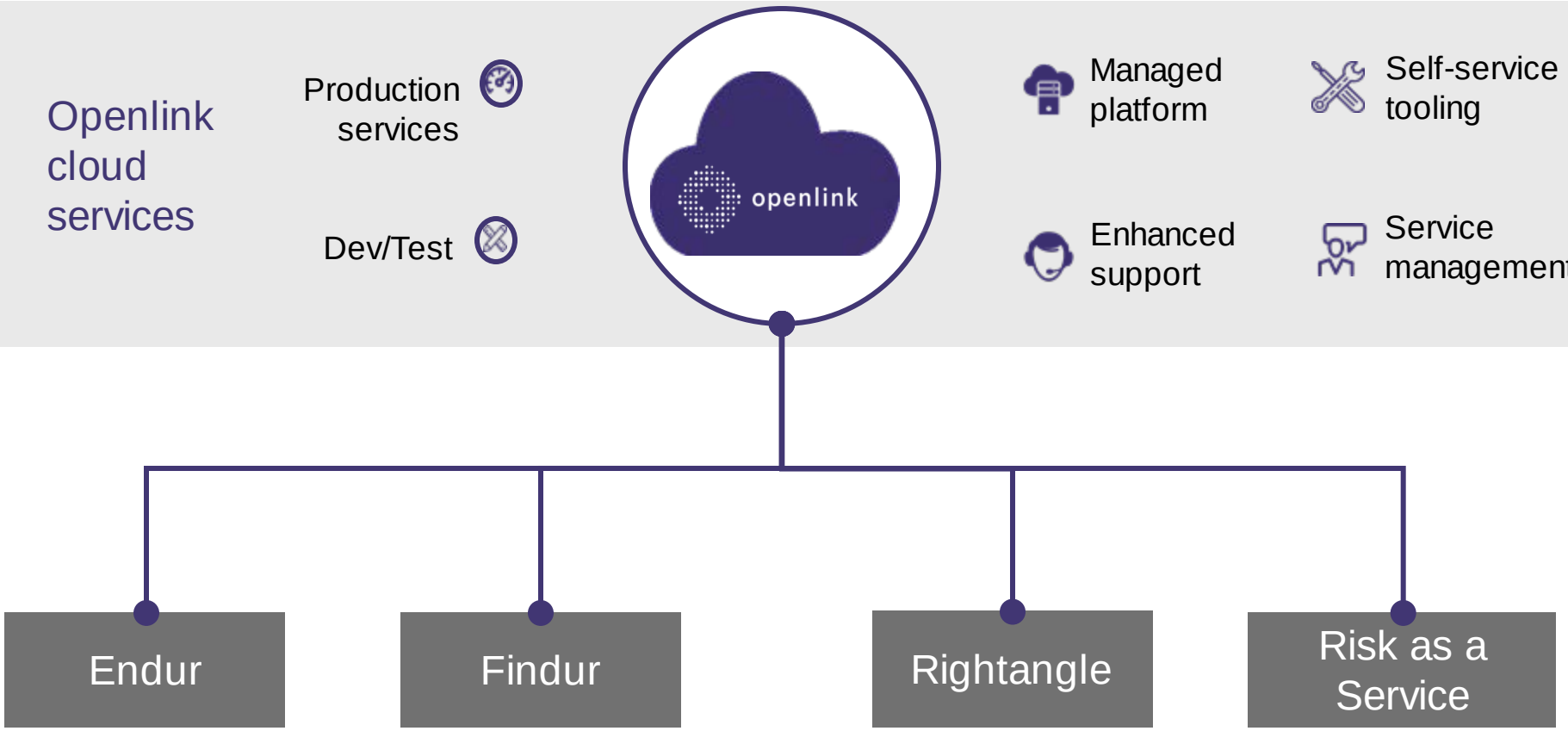
EnergyRisk Software Rankings 2017 | Winner

bobsguide Connecting buyers and sellers of financial technology globally

Topped treasury functionality matrix in 2016/2017

tmi AWARDS 2016 FOR INNOVATION & EXCELLENCE

Openlink cloud: the most advanced and powerful trading, treasury and risk platform



About Etihad: the world's seventh largest airline group

US$ 25 billion	Revenue
120 million	Passengers per year
700+	Aircraft
340+	Unique destinations
73,000+	Employees

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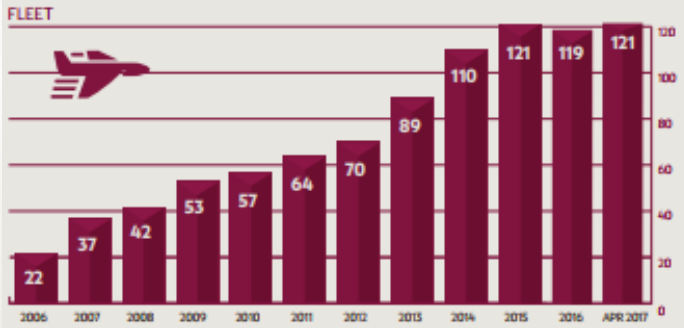
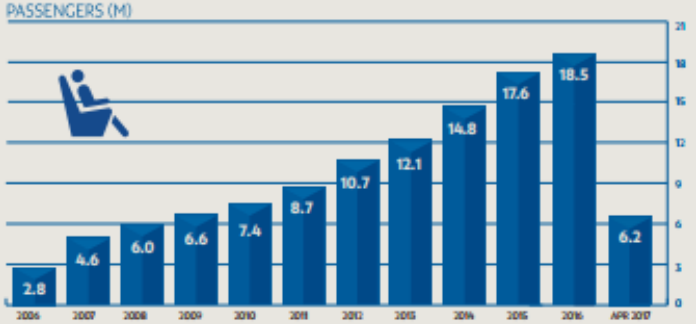
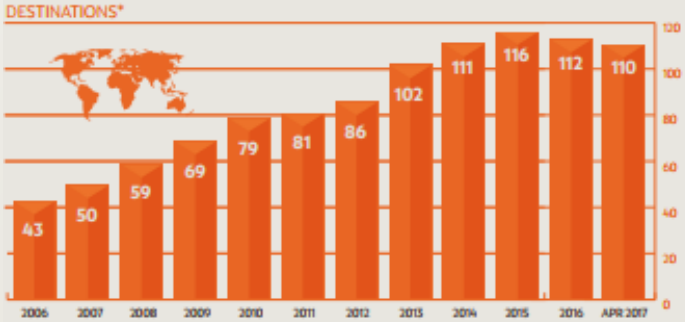
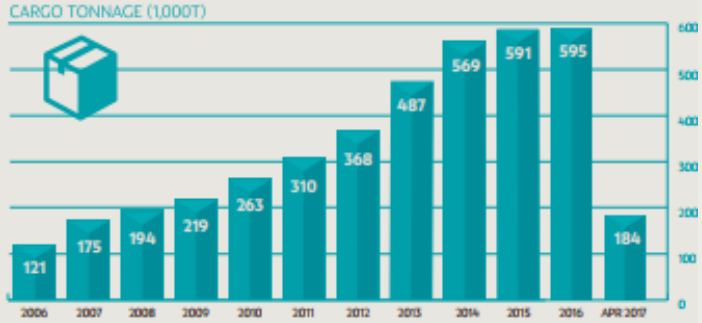
Significant Growth in the Last 10 Years

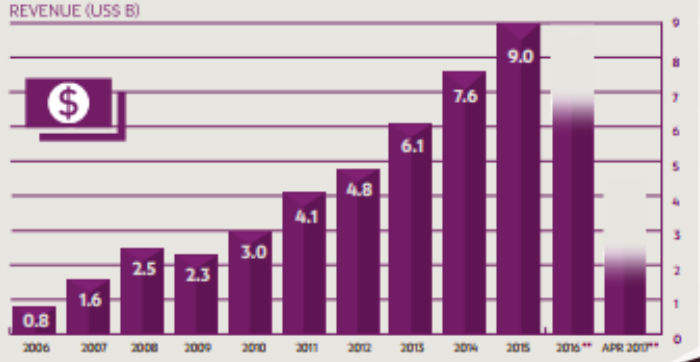






* Passenger and cargo





** Revenue to be confirmed.

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EAG group treasury

Objective: A centralised 'value add' centre of excellence

Treasury and insurance	Payment solutions	Tax	Corporate finance	Property and infrastructure
• Risk management • Market dealing • Cash and liquidity planning • Treasury operations • Treasury systems • Aviation and corporate insurance	• Credit card risk management • Operational support • Reconciliations • Fraud prevention • Charge back management	• Direct tax management • In-direct tax management • Management of various tax projects 2017/2018	• Corporate financing • Structured financing • Asset financing	• Project management • Property planning • Facilities management • Real estate management

Created in 2007 when the airline was 4 years old

Not a 'standard' group treasury function

Group wide responsibility for 5 key areas of the business

140 multi-cultural employees – fully centralised

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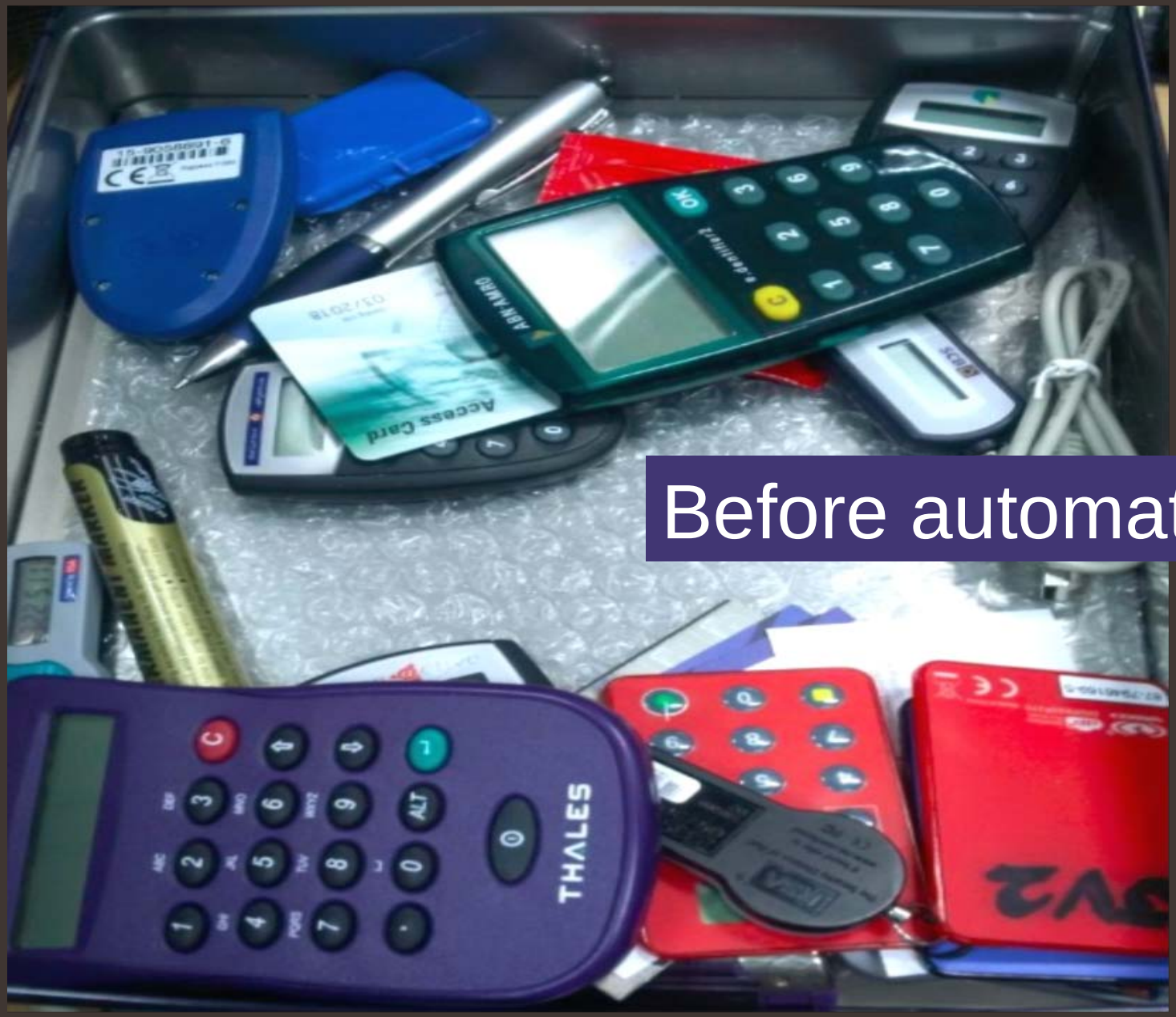
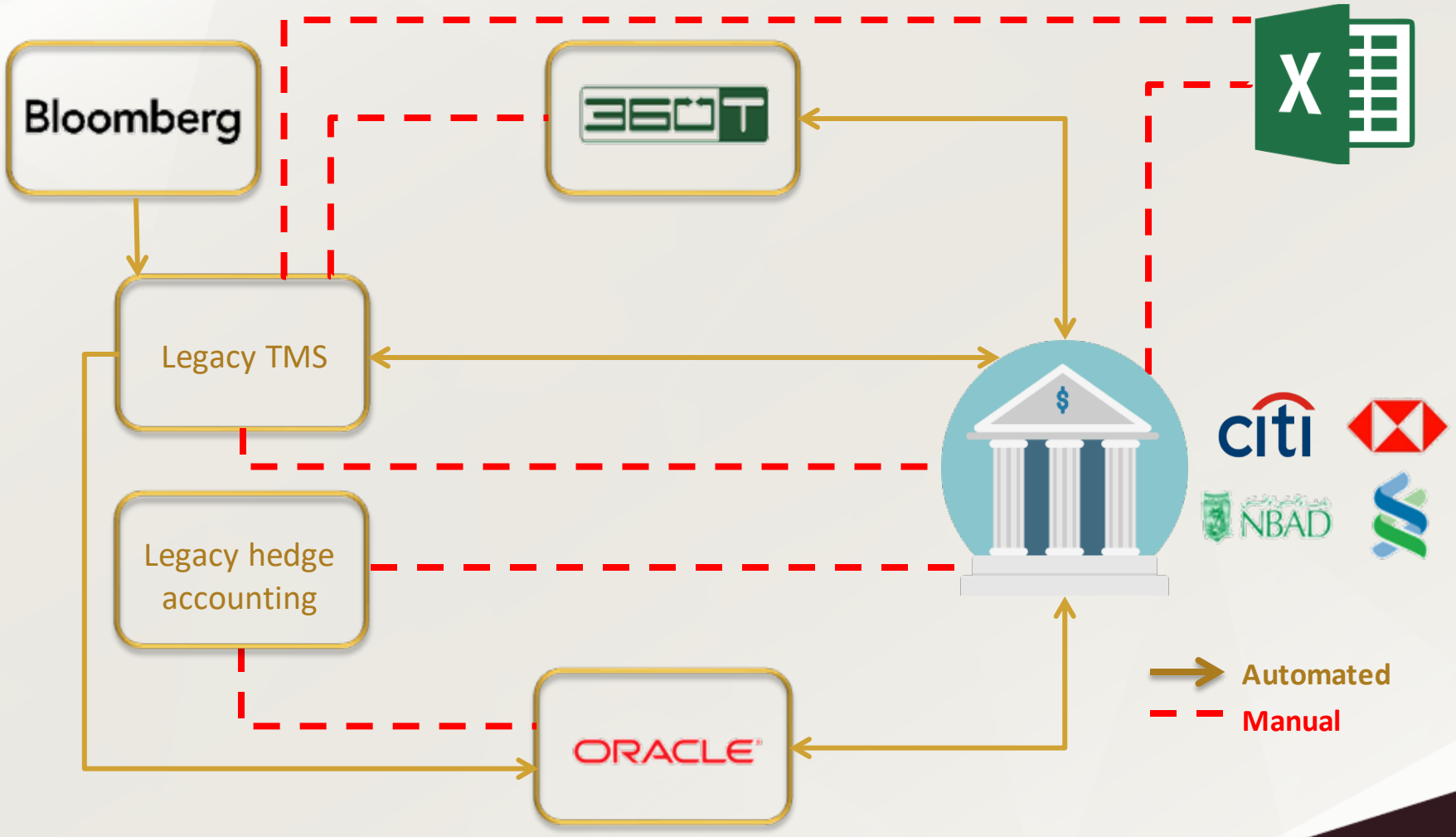


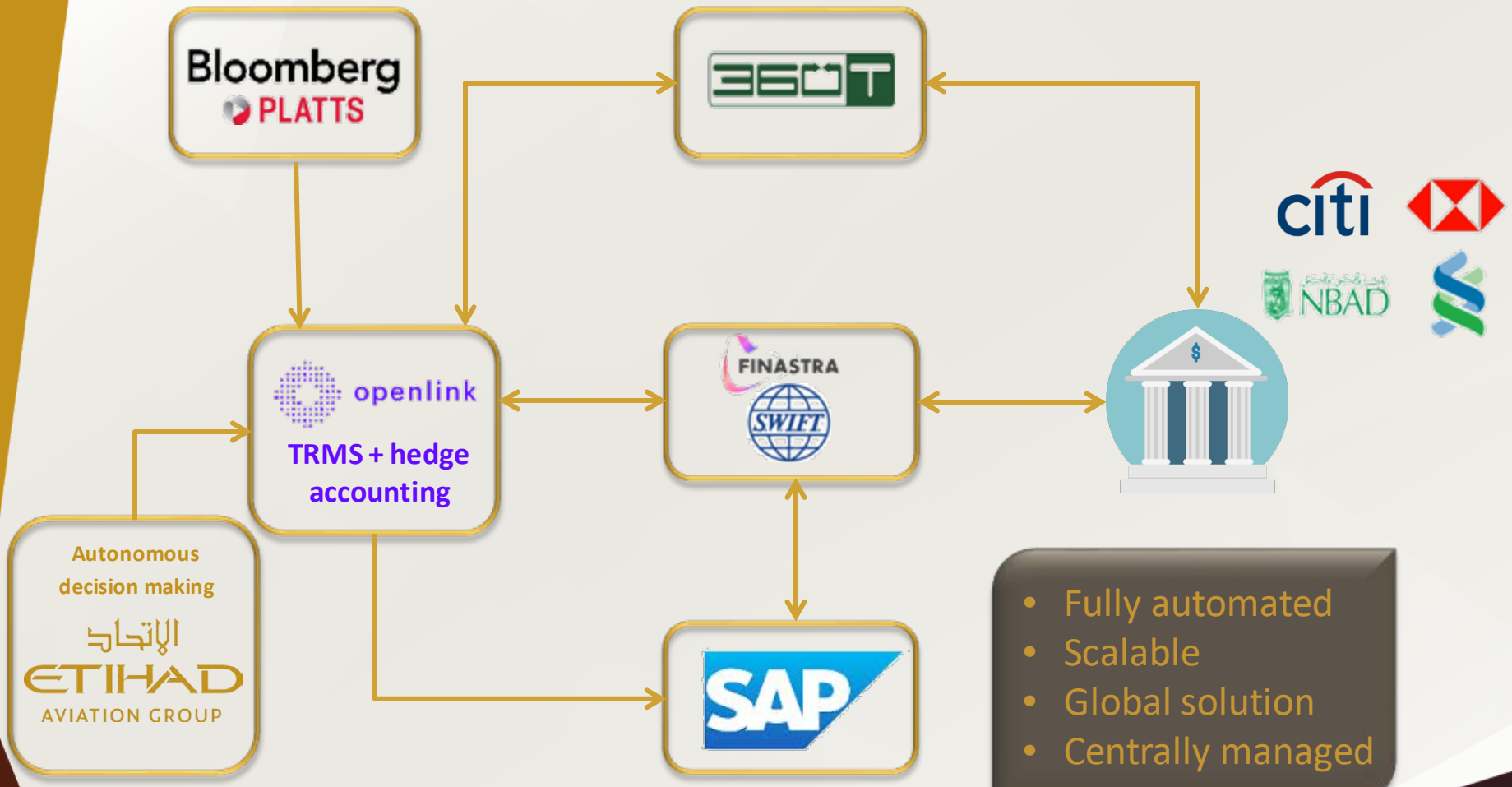
Before automation

Legacy Infrastructure



What were the drivers for change?

Centralised treasury and risk management system (CTRMS)



- Fully automated
- Scalable
- Global solution
- Centrally managed

What are the critical factors for a successful transition?

Top 5 tips

- Understand your requirements prior to system selection
- Know your partner (KYP)
- Ensure you have executive management and board support
- Align system functionality with treasury goals not processes
- Enforce strict project management and cost control

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Thank you

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