Enhanced Liquidity Performance

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Discussion

With enhanced **cash visibility**, investments can be better made which results in **improving the company's liquidity performance**.

We will discuss how this can be done when one has access to business intelligence, allowing management to have answers to strategic questions.

The Case ….

Cross border and contractual constraints

Recourse funding corporate liquidity	Corporate/ Head office	Short to medium term cash commitments Corporate cost and cash generated from development business	Global visibility and forecasting
Partners and other funding providers	Holding Companies	Cash distributions to sponsors/ Shareholders and intermediary cost and debt servicing	Operational risk and challenges
Non-recourse project finance	Project Companies (Assets)	Timing difference in cash inflows from off-takers and debt servicing + challenges during construction	Contractual restrictions

Challenges ….

- International location of business
- Contractual restrictions on fund movement
- Regulatory consideration (FX regulations etc.)
- Volume of bank relationships (banks, bank accounts, currencies etc.)
- Lack of visibility of global exposures and positions
- Time required to update and consolidate positions
- Decentralized and disconnected process

Role of technology

People

- Training and alignment for new systems and processes
- Awareness of global exposures and positions
- Improved pricing on investments and transactions cost

Process

- Centralized processes
- Redefined workflows

Systems

- Implementation of treasury tools (Kyriba)
- Integration with Oracle for payments and reconciliations
- Deal capture tool and integration with Kyriba and Oracle
- System based approvals and workflows
- Redefine timing to data capture and information flow
- Availability of data and real time reporting

Availability of **DATA** and redefined workflows enabled management to focus on strategic questions

What we achieved or expected to achieve

- Better pricing
- Effective and efficient deposit placement
- Real time cash visibility
- Integrated cash forecasting
- System based triggers and alerts on excess cash and potential cash traps
- Highly efficient cash movement – operational ease
- Effective bank account management
- Meaningful liquidity reporting
- Paperless operations

Geared up for the next step …..

Thank You