



ACT TREASURY SUMMIT - DUBAI
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YILDIRIM GROUP
AT A GLANCE










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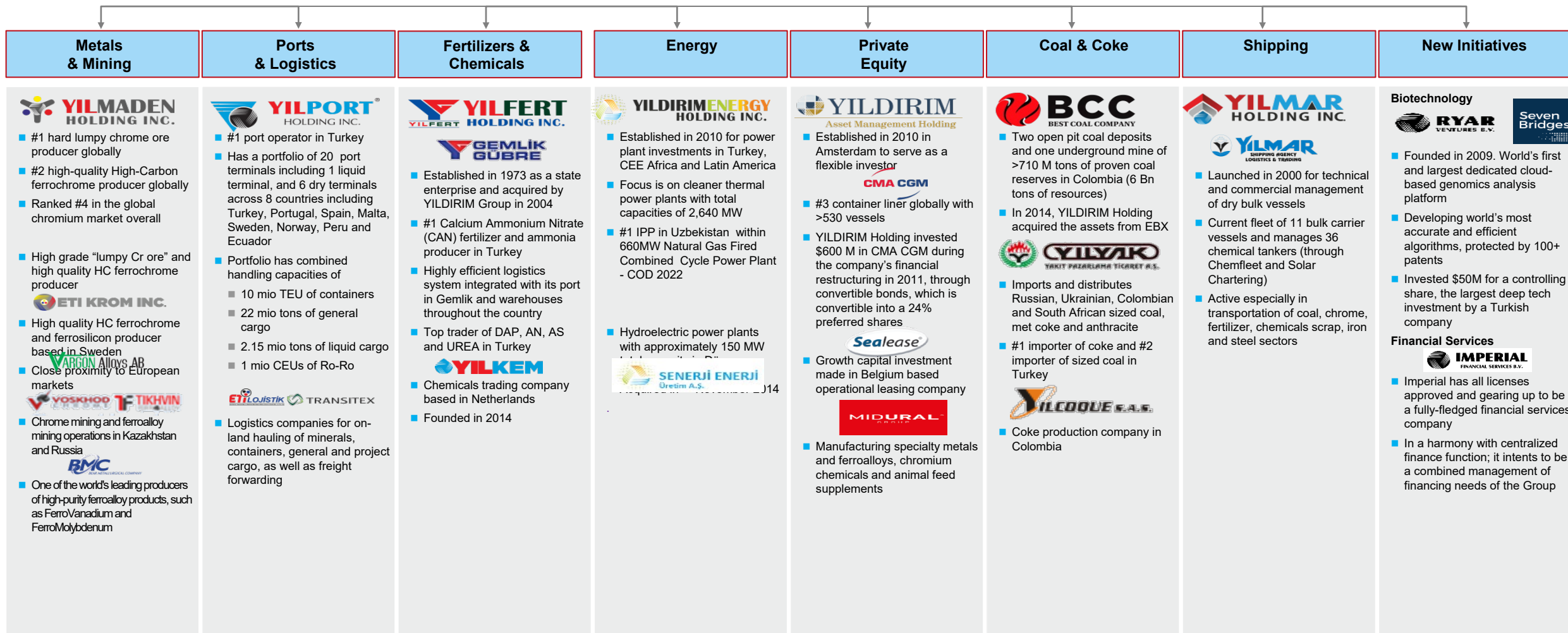


YILDIRIM GROUP

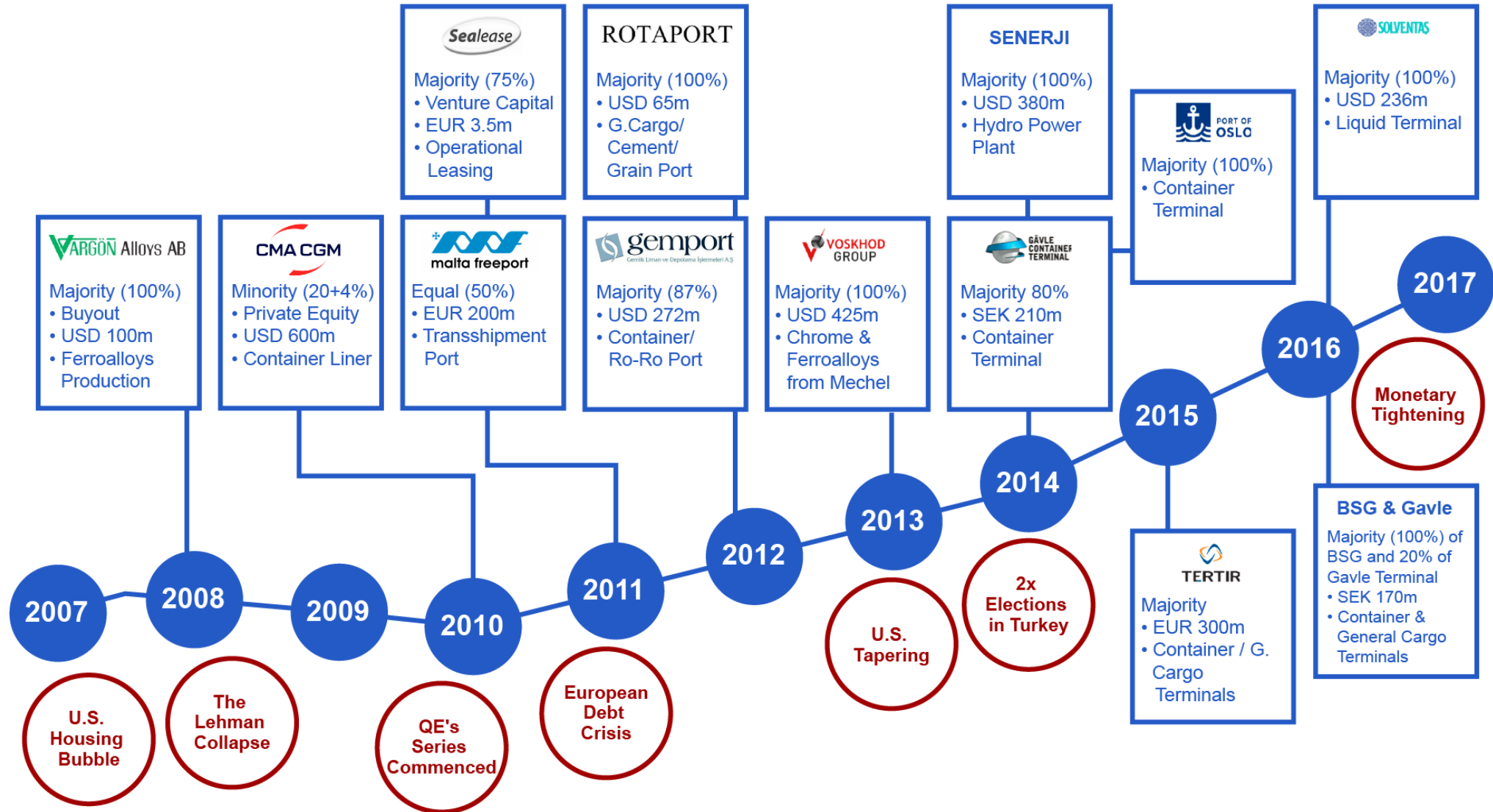
KEY FIGURES

	<u>2015</u>		<u>2016</u>		<u>2017</u>		<u>2018F</u>
 Active Sectors	11	-	11	-	11		9
 Employees	>10,000	+10%	>11,000	+9%	>12,000	+8%	>13,000
 Enterprise Value (US\$)	10.0 BILLION	+11%	11.1 BILLION	+1,08%	12.0 BILLION	-	12.0 BILLION
 Assets Value (US\$)	4.8 BILLION	+8.3%	5.2 BILLION	+11,5%	5.8 BILLION	-	5.8 BILLION
 Revenues (US\$)	1.36 BILLION	+17.6%	1.6 BILLION	+25.0%	2.0 BILLION	+15.0%	2.3 BILLION
 EBITDA (US\$)	454 MILLION	+1.02%	466 MILLION	+69%	786 MILLION	-12.0%	700 MILLION
 Investments (US\$) Since 2004	3.9 BILLION	+17.9%	4.6 BILLION	+2.2%	4.7 BILLION	+4.25%	4.9 BILLION

YILDIRIM GROUP BUSINESS SECTORS



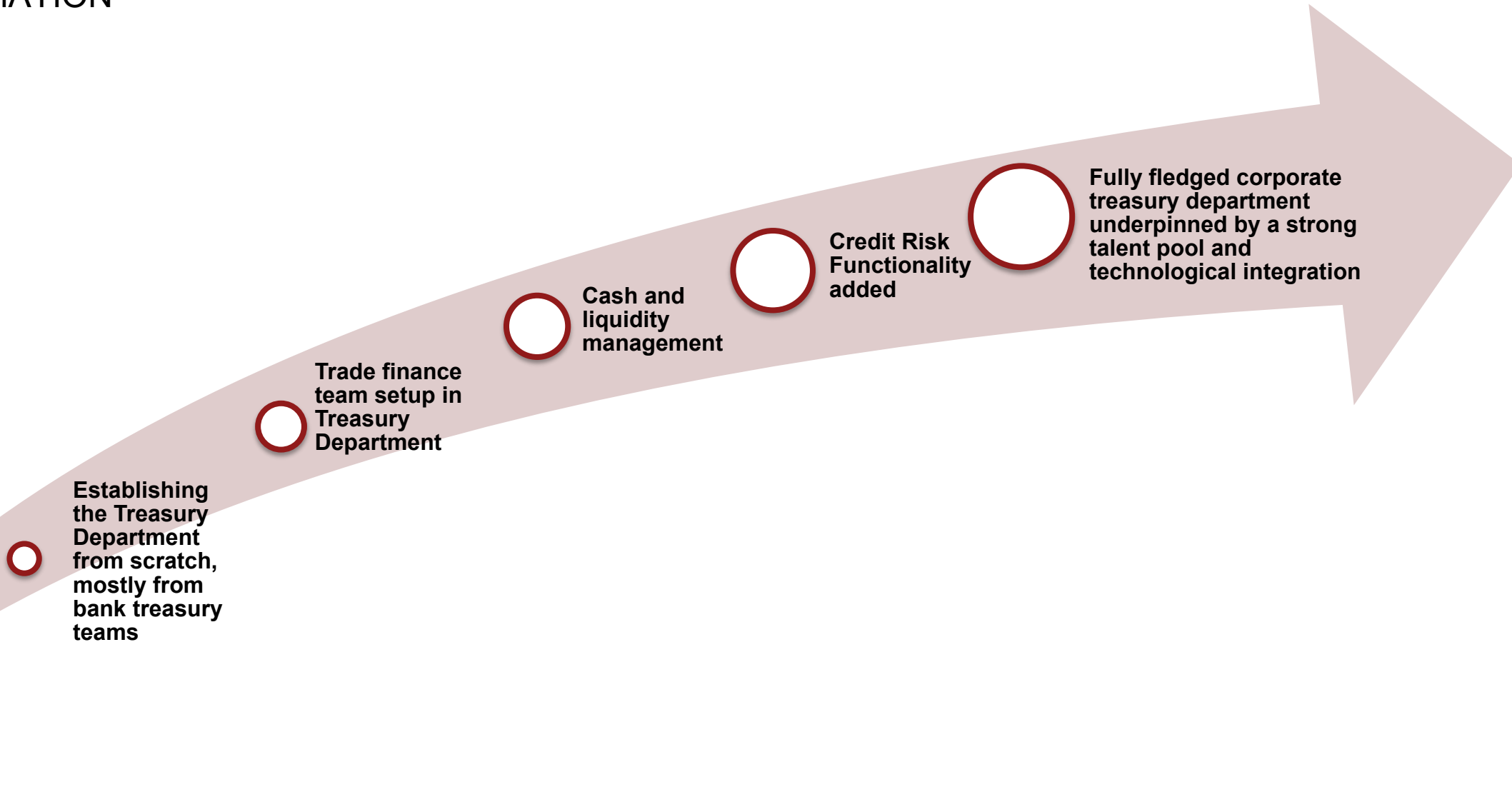
YILDIRIM GROUP AT A GLANCE



TREASURY TRANSFORMATION



TREASURY TRANSFORMATION



TREASURY TRANSFORMATION

OLD SCHOOL TREASURY

Manage Cash Funding
Operations

Risk Management
to Comply

Treasury Policy
Instructed by Board

Intensive Process
Oriented Back Office

TRANSFORMATION

NEW CORPORATE TREASURY

Optimize Available
Liquidity

Heightened Risk,
Reporting & Visibility

Greater Strategic
Engagement

Increased Operational
Efficiency

Objectives



Optimise liquidity



Risk, reporting&visibility



Strategic Engagement



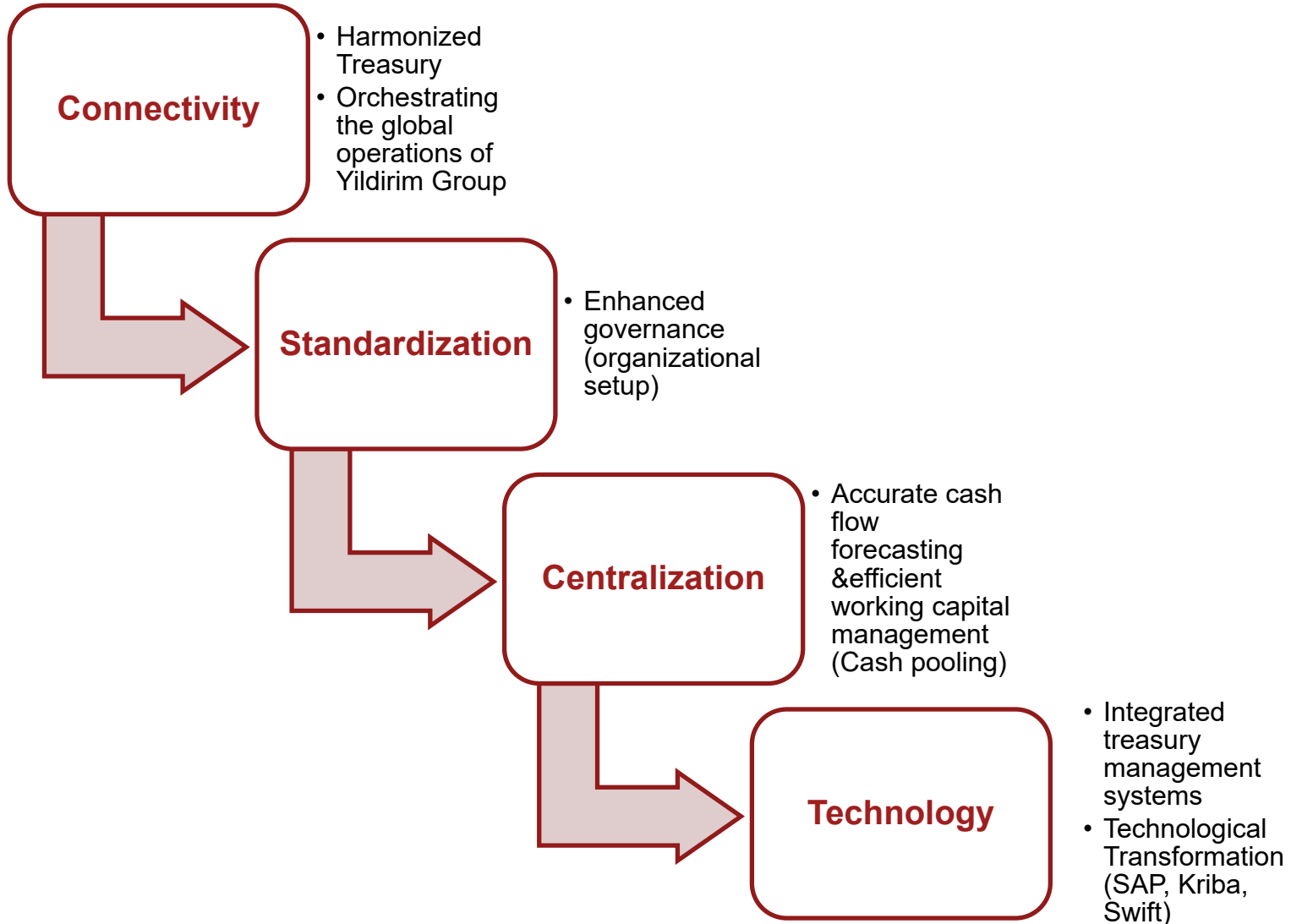
Operational efficiency



The Challenges

- Multiple manual process, policies and procedures
- Lack of skills and resources to drive changes
- Complex organisation structure
- Internal business co-ordination
- External business relationships
- Restrictive cash movements
- Multiple internal platforms
- Lack of real-time data flow
- Cash in multiple accounts
- Cash with multiple banks
- Multiple data formats

TREASURY TRANSFORMATION



WHAT IS NEXT?



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